# Implementing Family Constitution Harmoniously & Managing Emotional Turbulence

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# Emotional Turbulence is the Reality of Life

Harmony is the Need of All



- 1. What does implementing constitution mean?
- 2. Ego & Wisdom
- 3. Case Study Transition Challenges
- 4. Three Levels of Knowledge



## Implementation vs Creation

Which is the greater challenge?



Creation 1x

Implementation 20x

### Real Examples of Challenges in Implementation



1

Request for change in share ownership for outstanding performance

2

Successor's frustration, anger & helplessness in the MD's reluctance to confront 2 members of the Senior Leadership Team 3

My father (Chairman)
has got yes-men in
Board, 2 Board members
with independent
thinking have resigned

# What does implementing Constitution mean?



Disciplined/Quality
Meetings
(Promoters,
Management,
Family)

Creating Safe Space Strengthening Ability to Communicate



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### All Human Being Have ...







They Are Like Darkness & Light

# At any point of time, one of them is predominant...





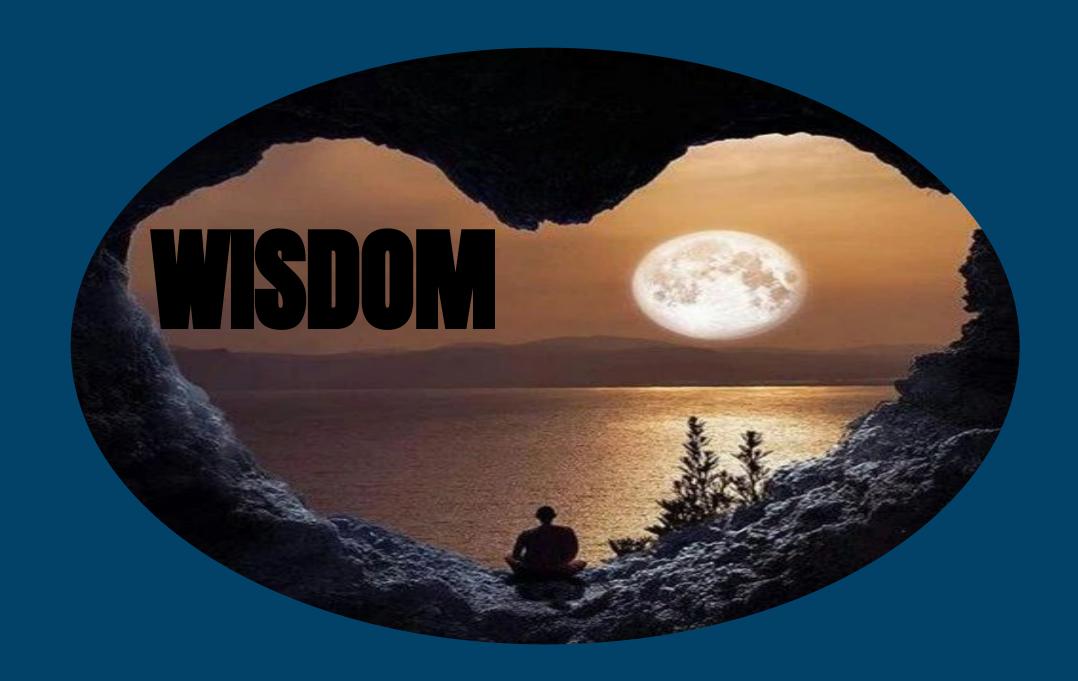


### Attributes of Ego & Wisdom





- Judge & Evaluate Who is right?
- Wants more/greedy
- Fearful, Angry
- Expectations
- Hold the baggage



- O Humility What is right?
- Content
- o Faith
- Commitment
- Forgiveness

# How do you know which state you BAF III are in?

EGO (Heart at War)



Is sure that I am in Wisdom

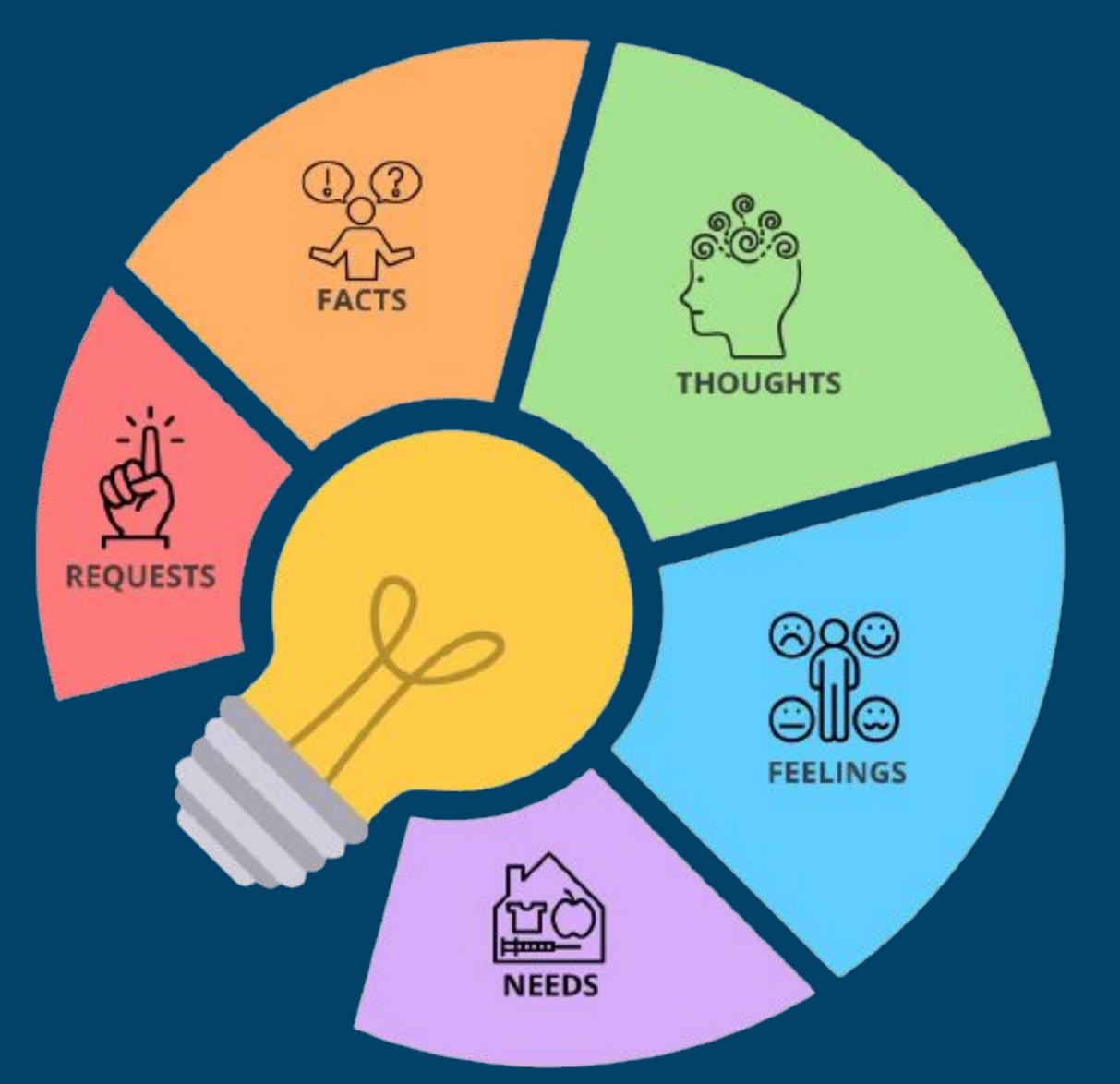
WISDOM (Heart at Peace)



Is not sure that I am in Wisdom

# Ego to Wisdom







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### Case Study





#### **Context:**

- 1. Elder Cousin (60 yrs)- Managing Director
- 2. Younger Cousin (40 yrs)- Deputy Managing Director



#### **Business:**

- 1. Manufacturing Business- Built in last 15 years.
- 2. Elder Cousin: 40 % stake, Younger Cousin: 60 % stake
- 3. Elder Cousin has been grooming younger cousin for the last 3 years to take over the role of MD in future.

### Style/Philosophical Difference





#### **Elder Cousin**

- 1. People Oriented
- 2. Believes in nurturing in-house talent.
- 3. Has had past experiences of external talent brought at senior management level not continuing for long.



#### **Younger Cousin**

- 1. System / Process Oriented & stresses on accountability
- 2. Believes in bringing fresh talent.

# Younger Cousin's Perspective



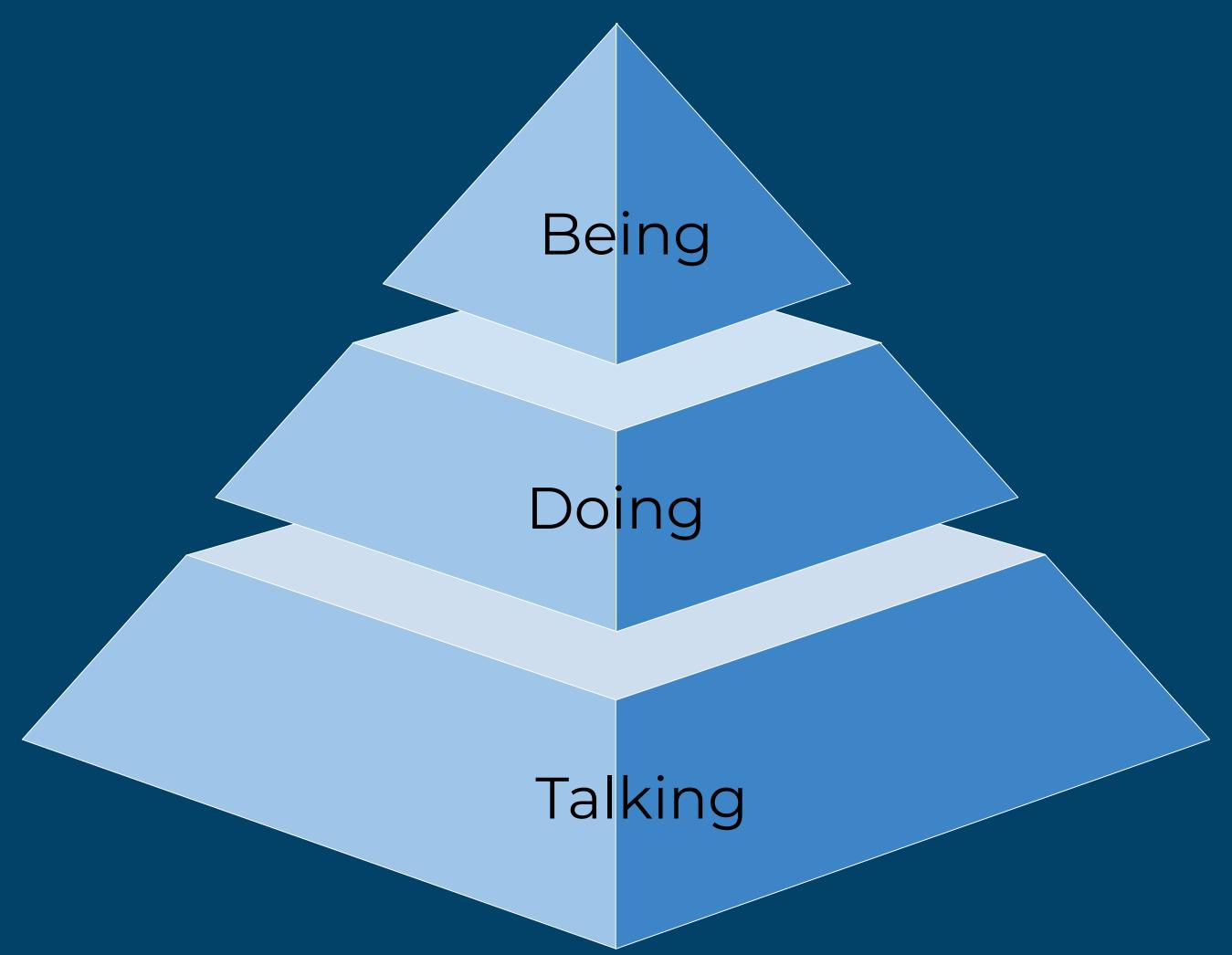
	Thoughts	Feelings	Needs	Facts
<ol> <li>1.</li> <li>3.</li> <li>4.</li> </ol>	Senior Leadership Team is barrier to growth. Dealing team with kid gloves, molly coddling them. Not following value of empowerment & learning. How long will we tolerate defiance?	Frustration Helplessness	Growth Success Recognition	<ol> <li>One senior leader has not worked towards team's development in 4 years.</li> <li>Lack of empowerment of specific L2's to take decisions and lead initiatives.</li> <li>Profit has multiplied 5 times in last 5 years where MD and DMD have been working together, marrying their styles.</li> </ol>



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# Three Levels of Constitution Implementation







# BAFILL CONSULTANTS

Growth Through Togetherness