



# PLACEMENT REPORT

# 2020



MESSAGE FROM Sr. ASSOCIATE DEAN	4
MESSAGE FROM DIRECTOR	5
PLACEMENTS FOR THE CLASS OF 2020	6
PLACEMENTS 2020	8
PROFILE OF CLASS OF 2020	9
PLACEMENT INDUSTRY WISE	10
PLACEMENT FUNCTION WISE	10
PLACEMENT TRENDS	12
LIST OF RECRUITERS	14
PROFILE OF CLASS OF 2021	15
CLASS OF 2021 - INDUSTRY WISE	16
CLASS OF 2021 - FUNCTION WISE	17
PROFESSIONAL CLUBS	18





#### Dear Recruiter,

At the Indian School of Business, we continue to offer management education that is comparable to the best business schools globally. We have been ranked #28 in the FT ranking of the top 100 business schools in the world and #2 in India. Our resident and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders like you, through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future.

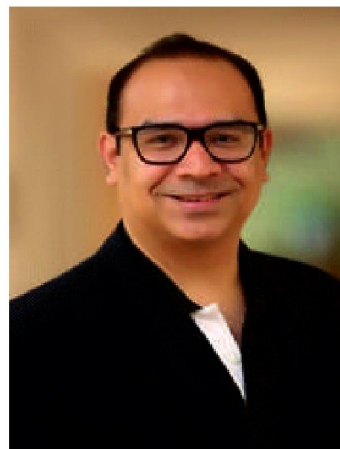
Our 11000+ alumni are working in leading companies in over 42 countries across the world with several of them in CXO level roles. They have proved their ability to innovate, lead teams across countries and cultures, work in a dynamic business scenario and are contributing to the success of their respective organisations. I am proud to share that their performance has been greatly appreciated.

Last year, many of you were on the campus in strength, making a record number of offers to the students graduating from the School. The Class of 2020 received the highest number of jobs and offers in the country, several of them were accepted in leadership roles in India and abroad. Our women students continue to perform extremely well in the industry of their choice, and in leadership roles.

Thank you for your interest in hiring our students, year after year. We look forward to hosting you at the Indian School of Business once again for the Class of 2021.

Best Regards,

**Prof. Chandan Chowdhury**  
Sr. Associate Dean & Practice Professor,  
Operations Management and Information Systems,  
Executive Director,  
Munjal Institute for Global Manufacturing  
Punj Lloyd Institute of Infrastructure Management  
Indian School of Business



#### Dear Recruiter,

Thank you for showing your interest in partnering with ISB for your strategic talent requirements. The attached e-profiler will give you information about the diversity of talent that ISB has to offer to you across experience range.

The Class of 2020 had an exceptional year on the Placements front in terms of number of jobs offers and salaries offered and more importantly on the diverse kind of roles and responsibilities that came across their way. Our students are sought after by the entire spectrum of corporates, including from the Government and semi-government space and startups and new age firms.

You will notice that almost all industries and functions are represented in the PGP Class of 2021. This will enable you to look at fulfilling your talent requirements across different functions and roles in your company. Another noteworthy feature of the batch is that women students comprise 40% of the class, which is one of the highest in this part of the world. We have a strong representation of students with 8+ years of experience who could fulfill requirements for senior level roles in your organization. The most special thing about this class is their risk taking attitude and their grit to turn around things by taking the pandemic led economic uncertainty head-on and upskilling themselves with relevant leadership skills.

Our alumni work very closely with us on the Learning and Development front with the students. We host our alumni for knowledge sessions on various industries and functions that gives the students insights into the latest that the industry expects from them. Our Professional Clubs act as catalyst for meaningful interactions with the industry and other stakeholders to inculcate leadership traits in our students. This combined with the work experience and academic rigor at ISB makes our students embrace all levels of leadership roles in the organizations they choose to work for.

We once again thank you for partnering with us for your talent requirements and endeavor to work with you to forge even stronger bonds in the future.

Warm Regards,

**Uday Virmani**  
Director- Career Advancement Services,  
Indian School of Business

## PLACEMENTS FOR THE CLASS OF 2020

ISB's class of 2020 saw unprecedented placements. A total of 433 companies registered for the campus placements for the Class of 2020. 1504 job offers were generated which was almost 15% higher than the offers generated last year.

Besides the regular marquee recruiters, there was a slew of new companies on the placement roster this year: To name a few – Electronic Arts India Pvt. Ltd., Flock, Foundation AI, Indian Political Action Committee, UpGrad Education Pvt. Ltd, Wells Fargo, were among the 90+ recruiters that made their presence felt at ISB for the first time. The foundation of the successful Placement season was laid by inviting more than 200 companies for Pre-Placement Process, Seminars, Workshops and Industry treks.

### CONSULTING AND IT/ITES ARE LEADING RECRUITERS:

Consulting sector was the among the top recruiters, contributing offers from companies including Alvarez and Marsal, A T Kearney, Accenture, Boston Consulting Group, Bain and Company, Deloitte, Ernst & Young, L.E.K Consulting, Roland Berger, KPMG, McKinsey & Company, PwC, ZS Associates among others. Companies from IT/ITES sector offered roles in Product Management, Program Management, and Consulting among a slew of other roles. Microsoft, Google, Infosys Consulting, Thoughtworks, Times Internet, MAQ Software, Media.net, Jivox, ITC Infotech, MPS Limited, Nagaroo Software were among the companies that offered roles and offers.

### STRONG HIRING BY E-COMMERCE CONTINUES:

Marquee names in E-commerce along with startups in the domain of Payment Solutions, Analytics, Medical, Education, Travel, Transportation, and Retail continued robust hiring from the campus. Amazon, CloudTail, Flipkart, Uber, Swiggy, Bizongo, Udaan, Oravel Stays, Make My Trip, Zomato were among the E-commerce and startups companies that continued with their strong presence and offered multiple roles - Product, sales, project management, strategy and operations.

### LEADERSHIP ROLES OFFERED BY COMPANIES CONTINUE TO GROW:

113 leadership roles were offered to the PGP Co20 by companies, across geographies and sectors, continuing the trend of hiring ISB students in large numbers for their prestigious Leadership and Management Training programs. These roles are aimed at building the leadership pipeline for the participating companies with a lot of them giving exposure to students to various functions and interactions with the top leadership in their organizations. Some of the leading participants were Aditya Birla Group, Bajaj FinServ, Colgate Pamolive India Pvt. Ltd, Hindustan Coca-Cola Beverages, Honeywell, Lodha Group, Philips India, Reliance Industries among many others.

### WOMEN REPRESENTATION ON THE RISE:

Women students at ISB have comprised more than 30% of the class for the last many years and the Class of 2020 continued the trend with almost 38.5% women students in the batch. Women students fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others. We will continue to work with other organizations that are looking at fulfilling their senior women leadership pipeline.

### BFSI SEGMENT HIRING FOR THE CLASS OF 2020:

The BFSI sector made a significant comeback generating almost 12% of the total offers made. Leading private sector banks and multi-national banks, along with marquee Investment Management and Private Equity Firms made their presence felt and picked up talent from ISB. Ambit Pvt. Ltd, American Express, Axis Bank, Citibank, ICICI Bank, Gaja capital, HSBC, HDFC Bank, Kotak Investment Advisors, Yes Bank, India Ratings and Research, Matrix Partners, Bajaj Finserv, Arga Investments, JP Morgan, were among the companies that hired talent from ISB in the last few years.

### INTERNATIONAL PLACEMENTS:

We continued with our momentum of placing our students at International locations. In the last few years, firms from Hong Kong, Singapore, Indonesia, Thailand, Malaysia, Nigeria, Dubai, Abu Dhabi, and other parts of the world registered and floated Job Descriptions to hire talent from ISB. Our graduates have gone on to lead some of the leading corporations around the globe in sectors as diverse as Finance, FMCG, Technology, among others. Around 18% of our alumni are working in International markets as of today. In the last five years, Apple, Deloitte and Touche (Middle East), Siemens, Five hotels and Resorts, Landmark group and Tolaram group, TechnoBrain, Tolaram, Li&Fung, EY(MENA), Bondevalue, Cargill, Grabtaxi, Damac, Emaar among others.

### PLACEMENTS IN EMERGING MARKETS IN INDIA:

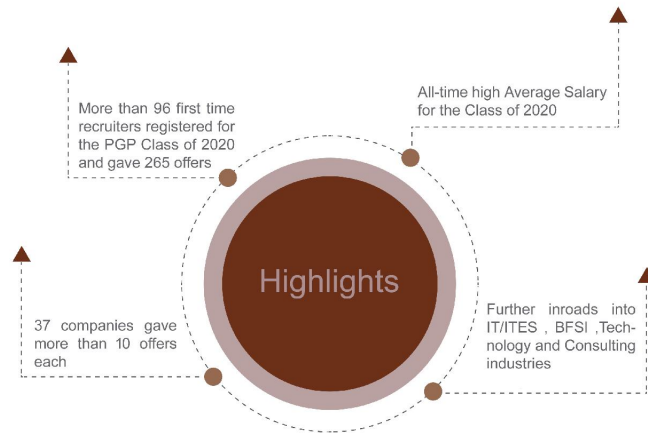
For the last five years, we have been successful in engaging with recruiters from beyond the main job markets in India. Companies from places such as Calcutta, Coimbatore, Ahmedabad, Chennai, GandhiNagar, Vijayawada, Cochin have expressed interest in picking up talent from ISB. Senior level roles, the likes of CMOs and COOs have come in from such places and ISB students have shown an interest in picking up such roles. We continue to expand the roster of cities within India to create more opportunities for ISB students.

### HIRING BY GOVERNMENT, QUASI-GOVERNMENT BODIES AND MULTILATERAL AGENCIES:

Andhra Pradesh Government's Institute of Leadership, Excellence & Governance (ILEG), Invest Punjab and Sah-kirta Foundation have hired students from ISB in the last two years. In the earlier years, Indian Ports Association as well as Research and Innovation Circle of Hyderabad (RICH) had also recruited from ISB.







YEAR ON YEAR DATA FOR 80% MEAN AND MEDIAN CTC (IN INR)		
Year	80% Mean	80% Median
Class of 2016	21,78,305	20,25,000
Class of 2017	20,90,211	20,76,383
Class of 2018	22,13,592	22,00,000
Class of 2019	24,35,915	24,02,449
Class of 2020	25,06,434	24,10,000

YEAR-ON-YEAR INCREASE IN COMPANIES AND OFFERS		
Year and Class Size	Registered Companies	Offers
Class of 2016 - 813	323	1149
Class of 2017 - 903	411	1113
Class of 2018 - 875	375	1136
Class of 2019 - 884	373	1309
Class of 2020 - 890	433	1504



## PLACEMENT INDUSTRY WISE

Figures in Percentages



## PLACEMENT FUNCTION WISE

Figures in Percentages



## COMPARISON 2019 - 2020

Function-wise offers	2019 (%)	2020 (%)
Analytics	3	5
Consulting	25	23
Finance	10	7
General Management / Strategic Planning	17	16
Operations	9	8
Others	3	1
Product Development	-	1
Product Management	15	16
Project Management	2	2
Sales & Marketing	14	16
Technology	2	5

Industry-wise offers	2019 (%)	2020 (%)
Advt/Media/Comm/PR/ Entertainment	2	2
Banks/Financial Institutions/ Financial Services	10	12
Conglomerate	-	2
Consulting	23	22
E-Commerce	10	11
Education / Teaching & Training	-	2
FMCG/Retail/Consumer Durables	5	7
High Technology Electronics/ Manufacturing/Service	1	1
Hospitality	-	2
Infrastructure/ Construction/ Real Estate	2	2
IT Consulting	1	2
IT/ITES	19	15
Manufacturing	2	1
Oil/Energy/ Petroleum/Minerals	5	4
Others	9	2
Pharma/ Biotech/ Healthcare/ Hospitals	4	4
Technology	4	6
Telecom	-	1
Transportation/ Logistics/ Operations	3	2





## PLACEMENT TRENDS

Consulting, IT/ITES, E-Commerce and BFSI were the most preferred industries to move into by the ISB graduates. However, a wide range of industries like Education / Teaching & Training, Telecom and Chemical / Fertilizers /Pesticides etc also adorned the spectrum of industries hiring at ISB. Similarly, while Consulting, Product Management, General Management/Strategic Planning and Sales & Marketing remained the top functions into which ISB graduates moved to, some of them also chose to work in functions like Human Resources, Business Research, Research & Development as well as Services.



## COMPARISON 2019 - 2020

### INDUSTRY-WISE OFFERS

CAS Industry	Mid 80% average CTC		80% CTC
	2019	2020	Range in Lakhs
Advt/Media/Comm/PR/Entertainment	22,77,187	25,63,709	22 - 30
Banks/Financial Institutions/Financial Services	22,58,427	23,61,667	18.4 - 30
Chemical / Fertilizers /Pesticides	26,22,800	-	-
Conglomerate	-	21,21,878	20 - 23.5
Consulting	26,48,943	26,77,678	20 - 33.5
E-Commerce	23,39,390	25,46,647	21 - 39.6
Education / Teaching & Training	20,20,000	21,91,667	15 - 25
Engineering	-	22,78,575	22 - 22.7
FMCG/Retail/Consumer Durables	21,81,928	27,62,754	20 - 32.79
Govt/PSUs/NGOs/Forces/Services	15,33,333	18,00,000	18 - 18
High Technology Electronics/ Manufacturing/Service	27,25,000	22,49,333	21 - 24
Hospitality	-	26,16,667	15 - 35
Infrastructure/ Construction/Real Estate	23,18,750	25,03,846	25.4 - 27
Insurance	25,00,000	22,00,000	22 - 22
IT Consulting	21,33,437	23,23,077	21 - 24.79
IT/ITES	24,82,689	23,94,407	19 - 33
Manufacturing	22,42,500	19,57,661	16 - 22
Marketing	28,40,000	23,50,000	23 - 24
Oil/Energy/ Petroleum/Minerals	23,54,638	25,16,469	20 - 33.79
Others	22,11,818	17,75,000	14 - 21
Pharma/Biotech/Healthcare/Hospitals	24,55,928	25,23,603	20 - 30
Technology	26,62,890	24,71,539	18 - 30
Telecom	26,66,667	30,16,667	28 - 32
Transportation/Logistics/Operations	23,80,000	28,63,087	23 - 40
Urban Mobility	-	29,00,000	29 - 29

### FUNCTION-WISE OFFERS

CAS Function	Mid 80% average CTC		80% CTC
	2019	2020	Range in Lakhs
Analytics	22,93,690	24,00,578	20 - 29.7
Business Research	22,00,000	40,00,000	40 - 40
Consulting	25,99,667	26,05,288	18 - 33.55
Engineering	-	34,66,667	25 - 42
Finance	25,10,012	23,20,617	19.7 - 30
General Management / Strategic Planning	22,57,204	23,19,179	19 - 29
Human Resources	20,50,004	25,00,000	25 - 25
Operations	24,29,580	26,86,210	21 - 38.1
Others	22,51,700	30,26,057	27.5 - 32
Product Development	-	27,61,271	22 - 33
Product Management	25,153,63	26,25,403	19.8 - 37.1
Project Management	20,14,595	23,12,290	19 - 28.5
Research & Development	20,80,000	-	-
Sales & Marketing	23,16,847	24,73,928	18 - 30.3
Services	25,00,000	-	-
Technology	27,06,104	24,82,373	20 - 33.6



## LIST OF RECRUITERS (PAST 2+ YEARS)

A. T. Kearney	Eightfold.ai	JK Tyre	Samagra Development Associates
A.P. Government	Electronic Arts India Pvt.Ltd.	Jocata	Samsung India Electronics Ltd.
Aarti Industries Ltd.	EMXCEL Travel solutions Ltd.	JP Morgans	Samsung R&D Institute
AB Inbev	Endurance International	Jubilant Foodworks Ltd.	Samunnati Financial
Abhibus Services (India)	Enrich Hair & Skin Solutions Pvt. Ltd.	Kalpitaru Group of Companies	Sapient
Abhishek Industries Ltd.	Ernst & Young Pvt. Ltd.	Kalpitaru Power Transmission Ltd.	Schneider Electric
ABP Pvt. Ltd.	Eruvaka Technologies Pvt. Ltd.	Keva	Shadowfax Technologies Pvt. Ltd.
Accenture India Pvt. Ltd.	Essar Group	KFC, India	Shapoorji Pallonji Group
Ace Creative Learning	Estee Advisors Pvt. Ltd.	Kingfish Group	Shell Business Operations
ACG Worldwide	EXL Service.com (I) Pvt. Ltd.	Kony India Pvt. Ltd.	Shell Technology
Acuvon Consulting	Exponentia.ai	KPMG	ShopUp
Adani Enterprises Ltd.	Extramarks Education India Pvt. Ltd.	L'Oreal India Pvt. Ltd.	Shuttl
Adfactors	EY-Middle East	L&T Infotech	Siemens - SGP
Aditya Bira Group	e2DI Solutions (India) LLP	L.E.K. Consulting	Siemens CFA
ADP India Pvt. Ltd.	FieldFresh Foods Pvt. Ltd.	Landmark Group	Siemens Management Consulting
Alphonso Inc	FITJEE LTD.	Lendingkart Technologies	SIRION Labs Pvt. Ltd.
Alvarez and Marsal	Fintelix Solutions Pvt. Ltd.	LensKart.com	Smart Auto Systems Pvt. Ltd.
Amazon Development Center India	Firstcry(BrainBee Solutions P Ltd.)	Liberty General Insurance Ltd.	Small Beat Digital Marketing LLP
Ambit Corporate Finance	Five Hotesl & Resorts	LocoNav	Sona Comstar
American Express	Flipkart India Pvt. Ltd.	LODDHA Group of Companies	Sorting Hat technologies Pvt. Ltd.
Appario Retail Pvt. Ltd.	Flock (TNET Messaging Services)	Lohia Corp Ltd.	Spanandana Spohorty Financial Ltd.
AppDynamics India Pvt. Ltd.,	Fortive	MadStreetDen	Spencer's Retail Ltd.
Applaud Solutions India Pvt. Ltd.	FourKites India Pvt. Ltd.	MagicBricks	Spice Jet
Apple Inc	Fourth Partner Energy Pvt. Ltd.	magicpin	SplashMath/ Studypad
Arceusium India Pvt. Ltd.	Freshdesk Technologies	SREI Infrastructure Finance Ltd.	Stanza Living
ARGA Investment Management	Freyr Software Services Pvt. Ltd.	Star TV	State Street Services India
Athenahealth Technology	FTI Consulting India Pvt. Ltd.	Steer Advisory Services Pvt. Ltd.	Steer Advisory Services Pvt. Ltd.
Atlassian LLP	Gaja Capital	Sterilite Power Transmission Ltd.	Sterilite Technologies Ltd.
Axis Bank Ltd.	Games24x7	Suburban Diagnostic	swiggy.com - Bundl Technologies
Azure Power	Genpact	Synechron Technologies	TeamLease Services Ltd.
B9 Beverages Pvt. Ltd.	GFB Great Foods Pvt. Ltd.	Tech Mahindra Ltd.	Techno Brain Group
Bain Capital	GITAM	Tecnicas Integration Technologies	The Boston Consulting Group
Bajaj Finserv	Glenmark Pharmaceuticals Ltd.	The Nudge Foundation	The Parthenon Group
Barclays GSC	Global eProcure	The Tata Power Company Ltd.	Thermofisher Scientific
Bharti Airtel Ltd.	Godrej Industries Ltd.	ThoughtWorks	Times Internet Ltd.
BILLIONBRAINS GARAGE VENTURES	Google Online India Ltd.	Tolaram Group	Triptoto Travel Pvt. Ltd.
Biocon	Grabtaxi Holdings	TVS Motor Company	United Health Group
Bizongo	GSN Games	upGrad Education Pvt. Ltd.	Vector Consulting Group
Blackbuck	HCL Technologies	Verse Innovation	Viacom18
Boston Scientific	HDFC Bank	Virtuous Retail Services Pvt. Ltd.	Virtusa India Pvt. Ltd.
Browserstack	HERO HONDA MOTORS LTD.	VMware	Volkab Technologies Pvt. Ltd. (Kubric)
Byjus	Hexagon Capability Center India	Volts Ltd.	Walmart
Cactus Communications	Hexaware	Waterfield Advisors Ltd.	WaterHealth International
Cars24 Services Pvt. Ltd.	Hiiti India Pvt. Ltd.	Waycool Foods and Products	Wells Fargo
Cerestra Advisors Pvt. Ltd.	Hinduja Group India Ltd.	Wellthix Therapeutics Pvt. Ltd.	Whatfix
Cisco	Hindustan Coca-Cola Beverages	Wipro Ltd.	WNS Global Services Pvt. Ltd.
Citibank N A	Hindustan Unilever Ltd.	Wolters Kluwer	Y Media Labs Pvt. Ltd.
CK Birla Group	Hiveloop Technology (Udaan.com)	YES BANK	Yodlee
Cleartrip.com	Honeywell Technology Solutions Lab	Z S Associates (India) Pvt. Ltd.	Zenoti
Click Labs Pvt. Ltd.	HPCL-Mittal Energy Ltd.	Zest Money	Zeta
Cloudtail India Pvt. Ltd.	HSBC	Rivigo	Ziploan
Cogitate	HSBC Global Resourcing India	Roland Berger Pvt. Ltd.	Zolostays Property Solutions Pvt. Ltd.
Cognial Artificial Intelligence Solutions	HT Media	RPG Enterprises	Zomato Media Pvt. Ltd.
Cognizant Technology Solutions	ICICI Bank	Rupeek Fintech	Zynga Game Network India Pvt. Ltd.
Colgate-Palmolive Company, Inc	ICreate Software Pvt. Ltd.	Salarpuria Sattva Group	
ColorTokens	IKS Health		
Coromandel International Ltd.	Indegene Inc.		
Credit Suisse	India Ratings and Research Pvt. Ltd.		
CureFit Healthcare Pvt. Ltd.	Indian Political Action Committee		
Cyient Ltd.	Indus Insights And Analytical Services		
Dalberg Development Advisors	Infosys Consulting		
Danaher Corporation	Infosys Ltd.		
DCS Advisory	InMobi Technology Services Pvt. Ltd.		
DE Shaw	Innominds		
Deloitte	Innovacer Analytics Pvt.Ltd.		
Deloitte & Touche (Middle East)	Innovapptive Global Solutions Pvt. Ltd.		
Deloitte Touche Tomatsu India LLP	Ltd.		
DISPRZ	Instawork Services Pvt. Ltd.		
DMI FINANCE	Inteltecap		
Dr Reddy's Laboratories	Intellicar Telematics Pvt. Ltd.		
Dr.Reddy's Foundation	Interglobe Technologies		
Dreamplug Technologies (CRED)	Intuari Consulting LLP		
Droom Technology (P) Ltd.	Invest Punjab		
eClerx Services Ltd.	IQVIA		
Ecolab Food Safety & Hygiene Solutions Pvt. Ltd.	ITC Infotech India Ltd.		
Ecom Express Pvt. Ltd.	ITC Ltd.		
Edfora Infotech Pvt. Ltd.	Jaipur Rugs Company Pvt. Ltd.		
	Jivox Software India Pvt. Ltd.		
	JK Organisation (EZ)		

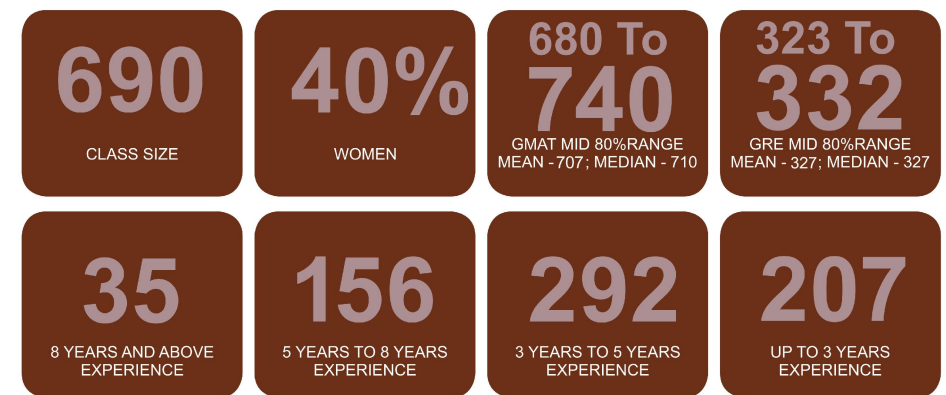
\*The above list is not exhaustive and is only aimed at giving an indication of the range of companies that have recruited at ISB campus over the past few years.

## PROFILE OF CLASS OF 2021

The one-year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across functions. The Class of 2021 comprises a pool of students from varied backgrounds such as Consulting, Finance, Healthcare, Hospitality, Legal Services, Marketing, Technology, Medicine, Merchant Navy and Defense among others. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

### MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of 'One school - Two campuses', ISB's admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools and luminary corporate leaders) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities. There are exchange terms between Mohali and Hyderabad campuses to promote interaction between the students. The placement portal is common for both campuses and recruiters have access to the combined pool of talent.





# CLASS OF 2021 - INDUSTRY WISE



# CLASS OF 2021 - FUNCTION WISE





## PROFESSIONAL CLUBS

The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities. Professional Clubs organize Speaker Sessions, Workshops, Peer Learning sessions and other Learning & Development initiatives that help students make informed choices about their careers post ISB.



### BUSINESS TECHNOLOGY CLUB

The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members' experience to create and share knowledge.

**Sample Past Recruiters:** Amazon | Apple | BonVita Technologies | Cleartrip | Cognizant | Danaher Corporation | Facebook | Flipkart | Google | MakeMyTrip | Microsoft | Paytm | Snapdeal | Tata Communications | Tech Mahindra | Virtusa

**3.9** YEARS OF AVERAGE EXPERIENCE

### BUSINESS ANALYST CLUB

The business analytics club at ISB is set up to provide opportunities for students to learn how to analyse data for making decisions for real-life business problems. Through various activities, students understand applications of analytics across a wide spectrum of industries. The club enables the members of the student community to interact with industry leaders, faculty and leading researchers in the field of analytics.

**Sample Past Recruiters:** American Express | Apple | Barclays Global Service Center | Merilytics | Paytm | PwC DIAC (MC Analytics) | SHELL BUSINESS OPERATIONS | ZS Associates

**3.9** YEARS OF AVERAGE EXPERIENCE

### CONSULTING CLUB

The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.

**Sample Past Recruiters:** A.T. Kearney | Alvarez and Marsal | Accenture | BMGI | Cognizant | Dalberg | Deloitte | EY | GEP | KPMG | McKinsey | L.E.K. Consulting | PwC DIAC (Diamond Management Consulting) | The Boston Consulting Group | Vector Consulting Group | ZS Associates | Bain and Company | Roland Berger | FTI Consulting

**3.7** YEARS OF AVERAGE EXPERIENCE

### ENERGY CLUB

The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.

**Sample Past Recruiters:** Cairn India | CESC | Kalpataru | Mytrah | Schneider Electric | Shell | Tata Power Solar | Tricon Energy Inc | Adani Group

**5.2** YEARS OF AVERAGE EXPERIENCE

### FINANCE CLUB

The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.

**Sample Past Recruiters:** Ambit Capital | Arcesium India | Axis Bank | Bandhan Bank | Citibank NA | Fidelity Investments | Fullerton India Ltd | ICICI Prudential Asset Management | JP Morgan | Matrix Partners | Nomura | Sabre Capital | Protiviti | Siemens | Yes Bank | Arga Investments | HDFC Bank | ICICI Bank | Credit Suisse

**3.5** YEARS OF AVERAGE EXPERIENCE

### ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB

The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalizing the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

**4.2** YEARS OF AVERAGE EXPERIENCE



### HEALTHCARE CLUB

The Healthcare industry (pharmaceuticals, medical devices, hospitals, diagnostics, e-commerce and technology in healthcare) presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

**Sample Past Recruiters:** Apollo health & Lifestyle Ltd | Biocon | Cipla | Dr. Reddy's | Indegene Inc | Johnson & Johnson Pvt Ltd | Laurus Labs Pvt. Ltd. | MAX Health Care | Mylan Laboratories | Narayana Hrudalayala Ltd | Novartis Healthcare | Practo | Roche Products | UnitedHealth Group | Rainbow Hospitals | Suburban Diagnostics | Mylan

**4.1** YEARS OF AVERAGE EXPERIENCE



## MANUFACTURING & OPERATIONS CLUB

The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, Optimization and consulting in the manufacturing and allied sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.

**Sample Past Recruiters:** Adani Group | Anand Automotive | Apple | Cummins India | Daimler India | Freudenberg | Hero MotoCorp Ltd | Hinduja Group Ltd | Hilti | Jindal Stainless Ltd | JK Group | Laurus Labs | Mahindra & Mahindra Ltd | Mahindra Comviva | Reliance Group | Tata Steel Ltd | Tolaram Group | Trident Group | TVS Motor Company Ltd



## NET IMPACT CLUB

ISB Net Impact Club was started to help future leaders use the power of business to make a difference to society. The club has conducted excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.

**Sample Past Recruiters:** Acumen Fund | Global Fund Intellectap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG | Nudge Foundation



## MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.

**Sample Past Recruiters:** AB Inbev | Future Group | Godrej Industries | Hindustan Unilever | Kraft Heinz | Markets and Markets | Nestle | OYO Rooms | P&G | RPG Group | Tolaram Group | Turtle | Walmart



## PUBLIC POLICY CLUB

The club creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs. The Club organizes talks and seminars that brings together Foundations, Government and quasi-Government bodies for a dialogue with ISB students.



## RETAIL & ECOMMERCE CLUB

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.

**Sample Past Recruiters:** Ab Inbev | Amazon | Arvind Fashions | Blue Stone Jewellery | Ethos Limited | Flipkart | Future Group | RPG Group | Snapdeal | Turtle Limited | Reliance Brands



## SREI REAL ESTATE AND INFRASTRUCTURE CLUB

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.

**Sample Past Recruiters:** Adani | Arvind Infrastructure Ltd | Brigade Enterprises Ltd | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorji Pallonji & Company Pvt Ltd



## SENIOR EXECUTIVES CLUB

The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at ISB. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. We believe that this group of individuals is a prime example of "Leaders Ready to Excel." By combining their in-depth industry know how with the rigorous training at ISB, these professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

**Sample Past Recruiters:** Accenture | Adani | Bharti Airtel | BonVita Technologies | Cognizant | Danaher Corporation | EYGDN | Genpact | Godrej | Indegene | Jivox Software | Kalpataru





## WOMEN IN BUSINESS (WIB)

Women in Business is a student run professional club on campus that was established in 2010 with the aim of empowering the women student community and equipping them to better accomplish personal and professional goals. This year ISB has the highest ever percentage of women in the cohort – almost 40%. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong network with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women

 **3.8** YEARS OF AVERAGE EXPERIENCE







Hyderabad campus



Mohali campus

ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, such as the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB's research output has also been recognised as the highest amongst all B-Schools in India in the last decade. ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world class academic and residential facilities that help create a perfect balance between the rigour of intense learning and an enriching campus life.



## Indian School of Business

**Registered Offices: Gachibowli, Hyderabad - 500 111, Telangana, India.** Ph: +91 40 2300 7000, Fax: +91 40 2300 7099, [www.isb.edu](http://www.isb.edu)

**Mohali Campus: Knowledge City, Sector 81, SAS Nagar, Mohali - 140 306.** Punjab, India. Ph: +91 172 459 0000  
Corporate Identity Number: U80100TG1997NPL036631

Regional Offices:

Bangalore: +91 80 2527 0142 / 0093

Mumbai: +91 22 4004 1682

Delhi: +91 11 4167 6125 / 6126

### Founding Associate Schools



### Associate Schools



### Accreditations

