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MESSAGE FROM Sr. ASSOCIATE DEAN	4
MESSAGE FROM Sr. DIRECTOR	5
PLACEMENTS FOR THE CLASS OF 2021	6
PLACEMENTS	8
PROFILE OF CLASS OF 2021	9
PLACEMENT INDUSTRY WISE	10
PLACEMENT FUNCTION WISE	10
PLACEMENT TRENDS	12
LIST OF RECRUITERS	14
PROFILE OF CLASS OF 2022	15
CLASS OF 2022 - INDUSTRY WISE	16
CLASS OF 2022 - FUNCTION WISE	17
PROFESSIONAL CLUBS	18

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## Dear Recruiter,

This has been a remarkable year for the Indian School of Business, being ranked #1 in India both by Financial Times and The Economist - the two gold standards of ranking of full-time MBA programs. We also successfully became the youngest school in the world to wear the triple accreditation crown.

At the Indian School of Business, we continue to offer management education that is comparable to the best business schools globally. Our resident and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders like you through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future. This year too, our students will look forward to learning from your interactions through different forums that our team members will explain you about.

We successfully pivoted to digital interactions as well as digital placements for the Class of '21 and will bring a further vigour to the same for this class. Thank you for your interest in hiring our students, year after year. We look forward to welcoming you at the Indian School of Business once again for the Class of 2022.

Best Regards,

## Prof. Chandan Chowdhury

Sr. Associate Dean & Practice Professor,
Operations Management and Information Systems,
Executive Director,
Munjal Institute for Global Manufacturing
Punj Lloyd Institute of Infrastructure Management
Indian School of Business



### Dear Recruiter,

Thank you for showing your interest in partnering with ISB for your strategic talent requirements. The attached e-profiler will give you information about the diversity of talent that ISB has to offer to you across experience range.

Almost all industries and functions are represented in the PGP Class of 2022. This will enable you to look at fulfilling your talent requirements across different functions and roles in your company. Women students comprise 38% of the class while we have a strong representation of students with 8+ years of experience who you could look to fulfil requirements for senior level roles in your organization.

Our alumni work very closely with us on the Learning and Development front with the students. We host our alumni for knowledge sessions on various industries and functions that gives the students insights into the latest that the industry expects from them. Our Professional Clubs act as catalyst for meaningful interactions with the industry and other stakeholders to inculcate leadership traits in our students. This combined with the work experience and academic rigor at ISB makes our students embrace all levels of leadership roles in the organizations they choose to work for

In addition, our students had, throughout the year, multiple learning opportunities outside the classroom too with our flagship events such as ISB Leadership Summit, Artha - the finance conclave and Advaita, our B-school competition summit along with Experiential Learning Programs and Corporate competitions. We also successfully introduced revolutionary changes in our PGP curriculum by incorporating the latest developments in digital technology and blended learning.

The Class of 2021 had an exceptional year on the Placements front in terms of diverse kind of roles and responsibilities that came across their way as well as the salaries offered. Our students are sought after by the entire spectrum of corporates, including from the Government and semi-government space and unicorns, startups and new age firms.

We look forward to your support for the Class of 2022 by recruiting talent from ISB and would like to hear back on any other ways that we can engage with you to further build our relationship.

Warm Regards,

#### Uday Virmani

Sr. Director- Career Advancement Services, Indian School of Business ISB's class of 2021 saw unprecedented placements. A total of 308 companies registered for the campus placements for the Class of 2021. 1295 job offers were generated last year.

Besides the regular marquee recruiters, there was a slew of new companies on the placement roster this year: To name a few Creditas Solutions Private Limited, KPMG Global Services Pvt Ltd, MTX Group Inc, Providence Global Center LLP, Reliance Retail, Strategic Research Insights inc. were among the 35+ recruiters that made their presence felt at ISB for the first time. The foundation of the successful Placement season was laid by inviting more than 200 companies for Pre-Placement Process, Seminars, Workshops and Industry treks.

### CONSULTING AND IT/ITES ARE LEADING RECRUITERS:

Consulting sector was the among the top recruiter, contributing offers from companies including A T Kearney, Accenture, Bain and Company, Deloitte, Ernst & Young, L. E.K Consulting, KPMG, McKinsey & Company, PwC, ZS Associates among others. Companies from IT/ITES sector offered roles in Product Management, Program Management, and Consulting among a slew of other roles. Electronic Arts, Genpact India Pvt Ltd., HCL Technologies, Microsoft India R&D Pvt. Ltd., Nagarro Software, Reckitt Benckiser, ThoughtWorks, Times Internet Limited, Virtusa Consulting Services, WM Global Technology Services (Walmart), WNS Global Services Private Limited were among the companies that offered roles and offers.

### STRONG HIRING BY E-COMMERCE CONTINUES:

Marquee names in E-commerce along with startups in the domain of Payment Solutions, Analytics, Medical, Education, Travel, Transportation, and Retail continued robust hiring from the campus. Amazon, Class 21A Technologies, CloudTail, Disprz, Flipkart, Hiveloop Technology Pvt. Ltd., Myntra Designs, People Interactive (I) Pvt Ltd, Zappfresh, Zomato Private Limited, Zwende Design Tech Pvt Ltd were among the E-commerce and startups companies that continued with their strong presence and offered multiple roles - Product, sales, project management, strategy and operations.

# LEADERSHIP ROLES OFFERED BY COMPANIES CONTINUE TO GROW:

81 leadership roles were offered to the PGP Co21 by companies, across geographies and sectors, continuing the trend of hiring ISB students in large numbers for their prestigious Leadership and Management Training programs. These roles are aimed at building the leadership pipeline for the participating companies with a lot of them giving exposure to students to various functions and interactions with the top leadership in their organizations. Some of the leading participants were Arthur D. Little, Bajaj Finserv, Indian Political Action Committee, Interglobe Aviation Limited (IndiGo Airlines), Intueri Consulting LLP, Shadowfax Technologies, Uber India Systems Pvt. LTD, Wells Fargo International Solutions Private Limited among many others.

### WOMEN REPRESENTATION ON THE RISE:

Women students at ISB have comprised more than 30% of the class for the last many years and the Class of 2021 continued the trend with almost 40% women students in the batch. Women students fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others. We will continue to work with other organizations that are looking at fulfilling their senior women leadership pipeline.

#### BFSI SEGMENT HIRING FOR THE CLASS OF 2021:

The BFSI sector made a significant comeback generating almost 10% of the total offers made. Leading private sector banks and multi-national banks, along with marquee Investment Management and Private Equity Firms made their presence felt and picked up talent from ISB. American Express, Axis Bank, Capitel Partners, Citibank, Credit Suisse, DBS Bank India Limited, Estee Advisors Pvt. Ltd., Lendingkart, Matrix partners India, Merisis Advisors Pvt Ltd, One97 / Paytm, PayU, YES BANK Ltd., ZestMoney were among the companies that hired talent from ISB in the last few years.

### INTERNATIONAL PLACEMENTS:

We continued with our momentum of placing our students at International locations. In the last few years ,firms from Hong Kong, Singapore, Indonesia, Thailand, Malaysia, Nigeria, Dubai , Abu Dhabhi, and other parts of the world registered and floated Job Descriptions to hire talent from ISB. Our graduates have gone on to lead some of the leading corporations around the globe in sectors as diverse as Finance, FMCG, Technology, among others. Around 18% of our alumni are working in International markets as of today. In the last five years, Apple, Deloitte and Touche (Middle East), Siemens, Five hotels and Resorts, Landmark group and Tolaram group, TechnoBrain, Tolaram, Li&Fung, EY(MENA), Bondevalue, Cargill, Grabtaxi, Damac, Emaar among others.

## PLACEMENTS IN EMERGING MARKETS IN INDIA:

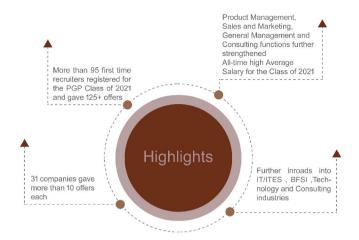
For the last five years, we have been successful in engaging with recruiters from beyond the main job markets in India. Companies from places such as Calcutta, Coimbatore, Ahmedabad, Chennai, GandhiNagar, Vijayawada, Cochin have expressed interest in picking up talent from ISB. Senior level roles, the likes of CMOs and COOs have come in from such places and ISB students have shown an interest in picking up such roles. We continue to expand the roster of cities within India to create more opportunities for ISB students.

# HIRING BY GOVERNMENT, QUASI-GOVERNMENT BODIES AND MULTILATERAL AGENCIES:

Andhra Pradesh Government's Institute of Leadership, Excellence & Governance (ILEG), Invest Punjab and Sah-krta Foundation have hired students from ISB in the last two years. In the earlier years, Indian Ports Association as well as Research and Innovation Circle of Hyderabad (RICH) had also recruited from ISB.















YEAR ON YEAR DATA FOR 80% MEAN AND MEDIAN CTC (IN INR)			
Year	80% Mean	80% Median	
Class of 2017	20,90,211	20,76,383	
Class of 2018	22,13,592	22,00,000	
Class of 2019	24,35,915	24,02,449	
Class of 2020	25,06,434	24,10,000	
Class of 2021	27,13,055	27,00,000	

	EAR-ON-YEAR INCREASE IN COMPANIES AND OFFERS		
Year and Class Size	Registered Companies	Offers	
Class of 2017 - 903	411	1113	
Class of 2018 - 875	375	1136	
Class of 2019 - 884	373	1309	
Class of 2020 - 875	433	1504	
Class of 2021 - 691	308	1195	



# PLACEMENTS 2021 INDUSTRY WISE



Advt/ Media/ Comm/ PR/ Entertainment



Banks/ Financial Institutions/ Financial Services



Consulting



E-Commerce



Education / Teaching & Training



FMCG/Retail/ Consumer Durables



High Technology Electronics/ Manufac-



Infrastructure/ Construction/ Real Estate



Pharma/Biotech/ Healthcare/Hospitals Management



IT Consulting



IT/ITES

Technology



Manufacturing



Oil/Energy/ Petroleum/Minerals



Telecom

Transportation/ Logistics/Operations

Others

Urban Mobility

# PLACEMENTS 2021 FUNCTION WISE

Figures in Percentages



Analytics

Consulting







Finance







General Management / Strategic Planning



Operations



Product Management



Management

Marketing





# **COMPARISION 2020 - 2021**

5 23 7 16 8	3 34 5 12
7	5 12
16	12
8	4
1	6
1	-
16	14
2	1
16	14
5	7
	1 16 2 16

Industry-wise offers	2020(%)	2021 (%)
Advt/Media/Comm/PR/ Entertainment	2	1
Banks/Financial Institutions/ Financial Services	12	10
Conglomerate	2	-0
Consulting	22	33
E-Commerce	11	3
Education / Teaching & Training	2	2
FMCG/Retail/Consumer Durables	7	5
High Technology Electronics/ Manufacturing/Service	1	1
Hospitality	2	1-
Infrastructure/ Construction/ Real Estate	2	2
IT Consulting	2	1
IT/ITES	15	16
Manufacturing	1	1
Oil/Energy/ Petroleum/Minerals	4	1
Others	2	2
Pharma/ Biotech/ Healthcare/ Hospitals	4	5
Product Management	-0	1
Technology	1	6
Telecom	1	2
Transportation/ Logistics/ Operations	2	1
Urban Mobility	-	3
		To the second



Consulting, IT/ITES, E-Commerce and BFSI were the most preferred industries to move into by the ISB graduates. However, a wide range of industries like Education / Teaching & Training, Telecom and Chemical / Fertilizers /Pesticides etc also adorned the spectrum of industries hiring at ISB. Similarly, while Consulting, Product Management, General Management/Strategic Planning and Sales & Marketing remained the top functions into which ISB graduates moved to, some of them also chose to work in functions like Human Resources, Business Research, Research & Development as well as Services.



# COMPARISON 2020 - 2021

# INDUSTRY-WISE OFFERS

CAS Industry	Mid 80% average CTC		80% CTC Range in Lakhs
	2020	2021	2021
Advt/Media/Comm/PR/Entertainment	25,63,709	25,00,000	25 - 25
Banks/Financial Institutions/Financial Services	23,61,667	25,45,504	20 - 30
Chemical / Fertilizers /Pestisides	-	21,00,000	20 - 22
Conglomerate	21,21,878	23,62,500	22 - 24
Consulting	26,77,678	28,98,271	20 - 41
E-Commerce	25,46,647	31,72,322	22 - 43
Education / Teaching & Training	21,91,667	23,41,665	21 - 27
Engineering	22,78,575	-	-
FMCG/Retail/Consumer Durables	27,62,754	25,03,939	20 - 30
Govt/PSUs/NGOs/Forces/Services	18,00,000	15,00,000	15 - 15
High Technology Electronics/ Manufacturing/Service	22,49,333	40,68,750	25 - 72
Hospitality	26,16,667	25,00,000	25 - 25
Infrastructure/ Construction/Real Estate	25,03,846	25,00,000	25 - 25
Insurance	22,00,000	-	-
IT Consulting	23,23,077	24,00,000	24 - 24
IT/ITES	23,94,407	26,91,372	21 - 44
Manufacturing	19,57,661	23,62,500	20 - 25
Marketing	23,50,000	-	.=.
Oil/Energy/ Petroleum/Minerals	25,16,469	25,91,429	20 - 33
Others	17,75,000	22,30,000	20 - 25
Pharma/Biotech/Healthcare/Hospitals	25,23,603	27,53,750	21 - 33
Product Management	-	28,23,800	28 - 28
Technology	24,71,539	26,02,574	20 - 35
Telecom	30,16,667	29,49,958	27 - 34
Transportation/Logistics/Operations	28,83,087	27,78,889	25 - 28
Urban Mobility	29,00,000	27,07,148	24 - 35

# **FUNCTION-WISE OFFERS**

CAS Function	Mid 80% average CTC		80% CTC Range in Lakhs
	2020	2021	2021
Analytics	24,00,578	27,53,289	24 - 37
Business Research	40,00,000	25,86,667	25 - 25
Consulting	26,05,288	28,77,119	21 - 37
Engineering	34,66,667	-	-
Finance	23,20,617	23,98,258	19 - 33
General Management / Strategic Planning	23,19,179	24,68,634	20 - 30
Human Resources	25,00,000	21,00,000	21 - 21
Operations	26,86,210	28,73,765	20 - 43
Others	30,26,057	28,42,802	23 - 36
Product Development	27,61,271	34,50,000	25 - 44
Product Management	26,25,403	27,44,918	23 - 36
Project Management	23,12,290	23,77,184	21 - 27
Research & Development	-	23,00,000	22 - 24
Sales & Marketing	24,73,928	25,55,204	20 - 32
Technology	24,82,373	30,42,842	23 - 52



# LIST OF RECRUITERS (PAST 2+ YEARS)

Fintellix Solutions But Ltd.

Flock (Tnet Messaging Services Pvt Ltd)

Fourth Partner Energy Pvt. Ltd.

Freyr Software Services Pvt Ltd

Gameskraft Technologies Pvt Ltd

Goldman Sachs Services India Pvt Ltd

Gupshup Technology India Pvt Ltd

Hexagon Capability Center India

Hindustan Coca-Cola Beverages

Hiveloop Technology (Udaan Com)

Honeywell Technology Solutions Lab

Incedo Technology Solutions Limited

Inmobi Technology Services Pvt. Ltd.

Indian Political Action Committee

Infosys Technologies Limited

Innovaccer Analytics Pvt.Ltd

Instawork Services Pvt Ltd

Interglobe Aviation Limited

Jaipur Rugs Company Pvt. Ltd

Jocata Financial Advisory & Technology

Jivox Software India Pvt Ltd

Intueri Consulting LIp

Jio Platforms Limited

JK Organisation (Ez)

JSW Steel Ltd

KFC India

JMC Projects (India) Ltd

Jubilant Foodworks Ltd.

Kalnatarii Group Of Companies

Kalpataru Power Transmission Ltd.

Innovapptive Global Solutions

Hindustan Unilever Limited

Hpcl Mittal Energy Limited

Five Hotesl & Resorts

Flinkart India Pvt. Ltd.

Fractal Enterprises Up

Gaia Capital Partners

Games24X7

Global e-procure

GSN Games

HDFC Bank

Hexaware

Hippo Video

ICICI Bank

lks Health

Indegene Inc.

Indus Insights

Innominds

Intellecap

Invest Punjah

ITC Limited

Hilabs

HCL Technologies

Hilti India Pvt I td.

Godrej Industries Ltd

Google Online India Ltd.

Gennact

Freshdesk Technologies

GFB Great Foods Pvt Ltd

Fiitiee Ltd.

Fortive

A.T. Kearney Aanswr Fashion Pvt Ltd Ah Inhey Accelya Kale Solutions Limited Accenture India Private Limited ACG Worldwide Acuyon Consulting Adani Enterprises Limited (Adani Group) Adfactore Aditya Bira Group Adp India Private Limited Alvarez And Marsal Amazon Development Center India Ambit Corporate Finance
American Express India Pvt I td. Appario Retail Private Limited Appdynamics India Pvt Ltd., Apple Inc. Arcesium India Private Limited Arthur D. Little Asia Pte Ltd Aster DM Healthcare Atlassian Llp Axis Bank Ltd Bain & Co. Baiai Finsery Barclays Gsc Regto Bharti Airtel Limited Billionbrains Garage Ventures Pvt. Ltd. Biocon Blackbuck (Zinka Logistics Solutions) Born Commerce Pvt Ltd Boston Scientific Brane Enterprises Browserstack BTS Strategy Alignment & Execution BYJUS Cactus Communications Camlin Fine Sciences Capitel Inc

Click Labs Private Limited Cloudtail India Private Limited Cogitate Cognial Artificial Intelligence Solutions Colgate-Palmolive Company, Inc. Colortokene Coromandel International Limited

Choice Portfolio Management Services

Cerestra Advisors Pvt Ltd

Cisco System

CK Rirla Group

Credit Suisse Creditas Solutions Private Limited Ctris Datacenters Ltd Curefit Healthcare Pvt Ltd

Cvient Dalberg Global Development Advisors

Danaher Corporation DRS Bank

Dell International Services India Pvt Ltd., Deloitte & Touche (Middle East) Deloitte Touche Tomatsu India LLP Deloitte USI

Kingfish Group Disprz Kony India Pvt Ltd Dixon Technologies India Ltd KPMG

KPMG Global Services Pvt Ltd Dr Reddy'S Laboratories Ltd.

Dreamplug Technologies Private Limited (Cred &T Infotech

Dreamplug Technologies Private Limited (Le.K. Consulting Eclat Health Solutions (India) Private Limited

Landmark Group E-Clerx Services Ltd. Lendingkart Technologies Ecom Express Private Limited

Eightfold.Ai Lodha Group Of Companies Elasticrun L'Oreal India Pvt. Ltd Electronic Arts India Pvt.Ltd. Madstreetden Emxcel Travel Solutions Ltd.

Endurance International Group Of Companies Magicbricks Enrich Hair & Skin Solutions Pvt. Ltd. MAQ Software Ernst & Young Pvt. Ltd Marico Industries Limited Eruvaka Technologies Pvt Ltd Matrix Partners India Essar Group

Mckinsey & Company Estee Advisors Private Limited Media Net Software Solutions India Eversana Meesho Exl Service.Com (I) Pvt. Ltd.

Merck Exponentia.Ai Merilytics Extramarks Education India Pvt Ltd Merisis Advisors Pvt Ltd Ev-Middle East

Ezdi Solutions (India) LIp Micron Technologies Operations India

Metropolis Healthcare Ltd.

Microsoft Corporation (I) Pvt. Ltd Moonfroglabs Pvt Ltd MPS Limited

Times Internet Ltd.

TVS Motor Company

Vinculum Solutions

Virtusa India Pvt Ltd

Waterfield Advisors Ltd.

Waycool Foods And Products

Wellthy Therapeutics Pvt Ltd

Was Global Services But 1 td

Yoptima Media Solutions

Zomato Media Pvt. Ltd.

Zwende Design Tech Pvt I td

ZS Associates (India) Private Ltd.

Zolostays Property Solutions Pvt. Ltd

Zynga Game Network India Pvt Ltd

Vector Consulting Group

Trasvista Financial Sanzicas But 1 td

Upgrad Education Private Limited

Vokab Technologies Pvt. Ltd. (Kubric)

Walmart Global Technology Services India

Whatfiy (Quicko Technosoft Lahs Put Ltd)

Winzo (Tictok Skill Games Pvt. Ltd.)

Tolaram Group

Trident Group

Turtlemint

Viacom18

Vmware

Voltas I td

Wells Fargo

Wolters Kluwer

Xynteo

Yes Bank

Zappfresh

Zestmoney

Zenoti

Zeta

Mtx Group Inc Muzigal Mygate

Myntra Designs Pvt. Ltd. Nagarro Software Pvt. Ltd.

Napier Healthcare Nestle Ltd Netscribes (India) Private Limited

Novartis NSEIT Limited Nykaa Com O. P. Jindal Global University Oberoi Constructions Odessa Solutions Pvt I td Ola Cabs

One97 Communications Pvt. Ltd. Openlue

Open Text Oyo Rooms Pando In

Pays Services India LIp Paysense Services India Pvt Ltd Pavu Payments Pvt. Ltd. Pegasystems Worldwide India Pvt. Ltd

Pfizer | imited Philips Electronics India Ltd Phonepe Private Limited Praxis Global Alliance

Pricewaterhousecoopers Pvt Ltd Procter & Gamble Providence Global Center I I P Publicis Sapient

Quantela Quantiphi Analytics Solutions Razorpay Software Private Limited Real Time Data Services

Reckitt Benckiser Healthcare India Redcliffe Hygiene (Peesafe) Reliance Industries Ltd. Reliance Nippon Life Insurance Roland Berger Pvt. Ltd. Rpg Enterprises

Rupeek Fintech Salarpuria Sattva Group Samsung India Electronics Limited

Samunnati Financial Intermediation Schneider Electric I Ltd

Servicenow Shadowfax Technologies Pvt Ltd Shapoorii Pallonii Group Shell Business Operations

Shell Technology India Shopup Sicomoro Advisors P Ltd.

Siemens - Sgp Siemens Cf A Siemens Management Consulting Signal Hill Capital Advisory India

Sirionlabs Pvt Ltd

Social Beat Digital Marketing LLP Sona Comstar

Sorting Hat Technologies Pvt Ltd Spandana Sphoorty Financial Limited

Splash Math SREI Infrastructure Finance Limited

Stanza Living Star TV

Strategic Research Insights, Inc. Stratmed Services Private Limited Stylumia Intelligence Technology Pvt Ltd. Swiggy.Com - Bundl Technologies Private Limited

Synechron Technologies Tata Power Tech Mahindra Ltd

Tecnics Integration Technologies Pvt Ltd The Boston Consulting Group Thermofisher Scientific Thoughtspot India Private Limited

**PROFILE OF CLASS OF 2022** 

The one-year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across functions. The Class of 2022 comprises a pool of students from varied backgrounds such as Consulting, Finance, Healthcare, Hospitality, Legal Services, Marketing, Technology, Medicine, Merchant Navy and Defense among others, Many students also come with the experience of working across geographies. While their backgrounds may be different. they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

### MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of 'One school - Two campuses', ISB's admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools and luminary corporate leaders) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities. There are exchange terms between Mohali and Hyderabad campuses to promote interaction between the students. The placement portal is common for both campuses and recruiters have access to the combined pool of talent.

**CLASS SIZE** 

WOMEN

**GMAT MID 80%RANGE** MEAN - 713 ; MEDIAN - 710

GRE MID 80%RANGE MEAN - 313 ; MEDIAN - 338

8 YEARS AND ABOVE **EXPERIENCE** 

5 YEARS TO 8 YEARS **EXPERIENCE** 

3 YEARS TO 5 YEARS

**EXPERIENCE** 

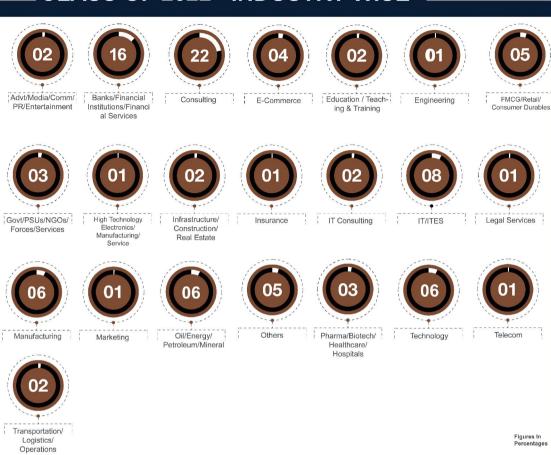
UP TO 3 YEARS **EXPERIENCE** 



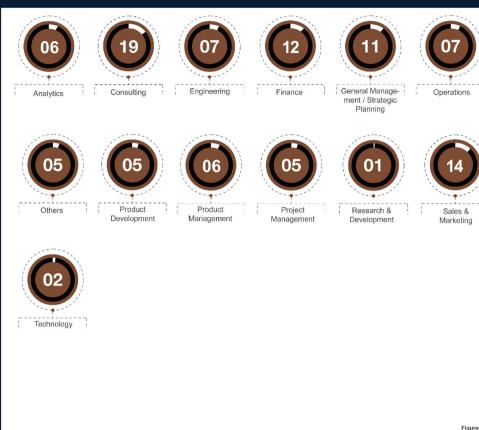
<sup>\*</sup>The above list is not exhaustive and is only aimed at giving an indication of the range of companies that have recruited at ISB campus over the past few years.

# **CLASS OF 2022 - INDUSTRY WISE**

# **CLASS OF 2022 - FUNCTION WISE**









Figures In Percentages

# PROFESSIONAL CLUBS

The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities. Professional Clubs organize Speaker Sessions, Workshops, Peer Learning sessions and other Learning & Development initiatives that help students make informed choices about their careers post ISB.



## **BUSINESS TECHNOLOGY CLUB**

The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members' experience to create and share knowledge.



## **CONSULTING CLUB**

The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.



#### BUSINESS ANALYTICS CLUB

The business analytics club at ISB is set up to provide opportunities for students to learn how to analyse data for making decisions for real-life business problems. Through various activities, students understand applications of analytics across a wide spectrum of industries. The club enables the members of the student community to interact with industry leaders, faculty and leading researchers in the field of analytics.



## **ENERGY CLUB**

The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.



# ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB

The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalizing the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.



### **FINANCE CLUB**

The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.



# **HEALTHCARE CLUB**

The Healthcare industry (pharmaceuticals, medical devices, hospitals, diagnostics, e-commerce and technology in healthcare) presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.





#### MANUFACTURING & OPERATIONS CLUB

The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, Optimization and consulting in the manufacturing and allied sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.



#### MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.



### **NET IMPACT CLUB**

ISB Net Impact Club was started to help future leaders use the power of business to make a difference to society. The club has conducted excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.



## **PUBLIC POLICY CLUB**

The club creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs. The Club organizes talks and seminars that brings together Foundations, Government and quasi-Government bodies for a dialogue with ISB students.



## **RETAIL & ECOMMERCE CLUB**

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.



## **SENIOR EXECUTIVES CLUB**

The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at ISB. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. We believe that this group of individuals is a prime example of "Leaders Ready to Excel." By combining their in-depth industry know how with the rigorous training at ISB, these professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.



# SREI REAL ESTATE AND INFRASTRUCTURE CLUB

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.



# **WOMEN IN BUSINESS (WIB)**

Women in Business is a student run professional club on campus that was established in 2010 with the aim of empowering the women student community and equipping them to better accomplish personal and professional goals. This year ISB has the highest ever percentage of women in the cohort – almost 40%. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong network with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women

3.9 YEARS OF AVERAGE EXPERIENCE











ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, such as the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB's research output has also been recognised as the highest amongst all B-Schools in India in the last decade. ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world class academic and residential facilities that help create a perfect balance between the rigour of intense learning and an enriching campus life.



# Indian School of Business

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