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Application Form

Date: / /

City Applied for:

Confidential

There are three parts of this application form

1. Personal Details
2. Educational Details
3. Business Details

All fields are mandatory

Please fill in all details in BLOCK/CAPITAL ONLY

1. PERSONAL DETAILS

General Information **First Name** **Middle Name** **Last Name**

Ms. _____

Name as you wish to appear on your badge _____

Refund Cheque in the name of _____

Date of Birth (dd/mm/yyyy) _____

Residential Address _____

City _____ State _____ Country _____

Postal Code _____ Email _____

Home Telephone Mobile _____

Emergency contact (Preferably not immediate family members) _____

The medium of Instruction is English; please indicate your fluency in English:

No Knowledge Basic Knowledge Working Knowledge Fluent

Marital Status Married Unmarried Others

Type of Identification Passport PAN Card Voter ID Card Driving License

Details of Identification (Passport No./ PAN No, etc.) _____

Annual personal income from your business: (A) _____

Annual income from other earners in your family: (B) _____

Annual income from other sources of income (C): _____

Specify other sources of income: _____

Total Annual Household Income: (A+B+C) _____

Number of household members _____

Number of income earners in your house _____

Number of individuals dependent on you _____

Any connections with political figures or prominent families? Yes No

2. EDUCATIONAL INFORMATION

Education completed starting with the most recent

| Degree | University/ School | Area of Specialisation | Date Earned | Location |
|--------|--------------------|------------------------|-------------|----------|
| | | | | |
| | | | | |
| | | | | |

Have you ever attended any other training / workshop in business training? Yes No

If Yes

| Training | University/ School | Location | Duration |
|----------|--------------------|----------|----------|
| | | | |
| | | | |
| | | | |

How did your business benefit from the training?

Received some or all education in a developed country, including participation in a non-degree programme? Yes No

➤ If Yes, Were you on a scholarship? Full Scholarship Part Scholarship No Scholarship

➤ Please specify, Country and Institute: _____

3. BUSINESS INFORMATION

Business Name & Address _____

City _____ State _____ Nationality _____

Country of Residence _____ Postal Code _____

Job Title Owner Co-owner Yet to start

Number of years business has been operating _____

Number of years you are with business _____

Number of businesses owned or co-owned Present Past

Years of work experience (Total in years) 0-5 5-10 10-15 >15

Number of full-time employees Male _____ Female _____

Number of part-time employees Male _____ Female _____

Description of business _____

Description of products & services _____

Initial amount of capital obtained to launch business _____

Primary source of initial capital (please tick where appropriate)

Own Funds Friends Family Bank

Credit Union Company Others

Please specify _____

Did the Candidate actually receive a loan from a bank/credit union or other formal institution/company? Yes No

(If No), did the candidate try to approach a bank/credit union or other formal institution/company for a loan? Yes No

Annual Revenue (2011-12) Rs _____

Annual Profit (2011-12) Rs _____

Annual revenue (April 2012 - till date) Rs _____

Support for annual revenue information (please tick where appropriate) _____

Tax statement Self-reported Other financial document

Total annual payroll (at the end of previous financial year) _____

Please describe the top three challenges being faced by you in your current role.

Please describe the top three challenges faced by your organisation.

Please give reasons for wanting to attend this programme and describe in detail how you see it contributing to your overall development, including benefits to your organisation.

For this entrepreneurship programme, there will be three full-time sessions. The duration of each training session is one week.

a. You are expected to leave behind your household responsibilities to attend all the training sessions

b. Post the programme, you are expected to share data about your business with ISB for the next 5 years, so that your progress can be tracked

I understand that if I have deliberately provided false information or fail to meet the terms of the scholarship listed above, I will forfeit the Goldman Sachs Foundation scholarship.

Signature _____

Full Name _____

Date _____

Please Note:

1. Filling up the application form does not guarantee or grant admission to the programme.
2. There is no charge for the application form.
3. The Goldman Sachs Foundation will provide full scholarship to the selected candidates. However; candidates are required to pay INR 9000 at the time of interview. The fee amount of INR 9000 will be refunded:
 - a. To candidates who are not short-listed, within one month of the interview.
 - b. To selected candidates after one month of the completion of the programme.
4. In case a selected candidate drops out of the programme mid-way, due to any reason, the fee amount will be forfeited.
5. This is a non-residential programme. Participants are expected to commute on their own.
6. Please send filled-in application forms to:

**Marketing Services, Centre for Executive Education, Indian School of Business,
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