

T Raghav Rao

T Raghav Rao has worked in companies manufacturing and marketing steel tubes, automobile forgings, ball and needle roller bearings and air conditioning compressors & cooling appliances. Starting with assignments in marketing, he later handled materials management and manufacturing till he reached the position of general manager and later chief executive. He struck out on his own as a management consultant in 1990 and has worked with several leading companies both in the manufacturing and service sectors, applying the principles of Business Process Reengineering and Lean Management to improve their performance.

Rao also runs a diamond polishing factory in Hyderabad, in which about 200 employees convert rough diamonds to finished stones, chiefly for export. Rao is a mechanical engineer from Bangalore University and a graduate of the Class of 1970 at IIM Ahmedabad. He was born in 1945.