



FINANCE CLUB
Class of 2010

Indian School of Business



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The Indian School of Business evolved from the need for a world class business school in Asia. Our founders- some of the best minds from the corporate and academic worlds - visualized the leadership needs of emerging economies. Our association with the Kellogg School of Management, the Wharton School and the London Business School makes the ISB a one of its kind B-school.

Global Recognition

The Indian School of Business (ISB) has been listed as one among the top 15 global B-schools by the Financial Times annual MBA 2009 rankings. The achievement is particularly notable, as the ISB is the first and only B-school from India, to have found a place in the FT's B-school league table.

The Club operates under the aegis of the Center for Analytical Finance (CAF) at ISB. Established in August 2004, CAF is dedicated to research in all areas of finance, including financial markets, instruments, institutions, and regulations. In addition to the ISB faculty, CAF researchers include distinguished scholars from Berkeley, Chicago, Cornell, Kellogg, NYU, UCLA, Wharton and other institutions of global standing. CAF has also established research partnerships with major international and Indian think tanks leading to collaborative research and joint conferences.

The force behind the center is Professor Raghuram Rajan, who served until recently, as the Economic Counselor and Director of Research, International Monetary Fund, the first finance researcher and the youngest person ever to hold this very influential research position. Among the numerous honors and distinctions, he has received is the inaugural Fischer Black Prize.

Mission Statement - Finance Club, Class of 2010

Enhance the 'Finance @ ISB' brand among various stakeholders to empower ISB's finance professionals with superior knowledge and outstanding career choices.

Focus Areas

With the objective of enhancing the Finance @ ISB brand, the finance club has three focus areas:

Create learning opportunities outside the classroom

The club aims to provide its members learning opportunities outside the classroom in the field of finance. Members participate in competitions, speaker sessions and workshops which fosters an environment that encourages continuous learning and discovery of recent trends and developments in the field of finance.

Maintain industry connectivity

The Finance Club invites industry thought leaders and distinguished alumni for conferences, industry connected competitions, speaker sessions and workshops to provide a platform for networking and communication among the ISB alumni, the industry and current members of the Finance Club.

Provide outstanding career choices to members

The Finance Club seeks to connect with industry to provide outstanding career choices to its members. The Club also engages with alumni and other professionals to assist members in preparing for finance careers through career development programmes , skill building workshops.





Conferences, Competitions and Events

The Finance Club organized an Equity Research Report Competition ('ERRC') in August 2009 - a competition aimed at providing a platform for students to understand the nuances of investment analysis jobs across Investment Banking, Brokerages, Asset Management or Insurance. 4-member team students teams with diverse work experience analyzed one mid to large size company in a particular sector of their choice.

The reports were judged by senior analysts from Ambit Capital, Reliance Capital, IDFC-SSKI Securities, DBS Chulamandalam Asset Management, IDBI Fortis Life Insurance, Anand Rathi, Edelweiss Capital and Systematix.

The ERRC, which spanned over 5 weeks, elicited a huge response from students. The teams were provided access to various industry and company databases, such as Crisil, Capitaline, Datamonitor, Reuters, Newswire18 etc. for preparing reports.

The top 3 teams from the competition presented their reports at the 4th Annual Capital Markets Conference.

Capital Markets Conference

The Capital Markets Conference 2009 held on 12th September 2009 brought together thought leaders from Asset Management, Insurance, Investment Banking, Brokerage, Exchanges and corporate houses, who weighed in on the

next wave of growth in the Indian Capital markets. The full day conference comprised of two panel discussions followed by parallel breakout sessions

Panel Discussion 1: Fostering growth through enhanced capital raising avenues

This panel discussed the development of debt markets, viability and need for SME stock exchanges, IDRs, ADRs and GDRs as a mechanism for capital raising and regulatory hurdles and reforms needed to provide a fillip to the capital markets.

Panel Discussion 2: The new alpha - Hunt for the next big investment story

This panel discussed investment themes that may emerge as winners, changing business models and investment strategies, importance of sustainable development and impact of the crisis on evaluation of investment opportunities

Break Out session 1: Equity Research - An art or science??

Break Out session 2: Sales & Trading in Equity Markets - Not for the faint hearted!

Private Equity Conference

The Private Equity Conference is scheduled to be held on 6th November 2009. The conference seeks to address how investment strategies at Private Equity firms in India will change given the learning from the crisis.

It will also showcase how Private Equity firms are adding value by assisting investee companies in wading through the changes in the economic scenario without losing sight of the long term goals. The full day conference will comprise of two panel discussions:

Panel Discussion 1: Assisting investee companies in shrugging off the crisis and bracing for the future

Panel Discussion 2: The next wave of Private Equity investment strategies in India. In addition, the conference shall also have 2 theme-specific parallel tracks - Indian Premier League and Education.

Events

During the year, the Finance Club organized a number of speaker sessions and workshops by industry leaders covering topics such as Corporate Governance, Private Equity, Asset Management and India's Economic Policy

Speakers included

Mr Richard Saldanha, Executive Director, The Blackstone Group

Mr Anup Bagchi, Executive Director, ICICI Securities

Mr. Rajan Mehta, Benchmark Asset Management

Mr Amitabh Chaturvedi, MD & CEO Dhanalakshmi Bank

Mr Manu Sahni, Asst. Vice President, Citi Venture Capital

Select Profiles

"IIT graduate with over 3 years experience as an associate in GIC, Singapore investing in multiple asset classes with key focus on money markets."

"Vice President - Institutional Sales at Systematix Shares & Stocks. Was involved in setting up the institutional brokerage business, heading sectors such as Media & Entertainment, Power and Capital Goods."

"Program Trading Analyst with Goldman Sachs, New York providing face-to-face support to sell-side investment professionals serving as technical intermediary with buy-side. Worked on operational flow for broker-dealer initiative into Brazil."

"Analyst with 3 years experience in the Investment Banking Division of Lehman Brothers, New York working on advisory transactions involving private equity and corporate clients"

"Chartered Accountant with about 5 years of work experience at the World Bank managing World Bank's loan disbursements for post-war reconstruction (Lebanon & Liberia)"

"Rank holder Chartered Accountant with about 5 years experience in ICICI Bank handled both Relationship and Credit, last as AVP and Deputy Head, Corporate Banking, Russia

IIT graduate, CFA Level 3 with 2 years experience in Bessemer Venture Partners making investments in infrastructure, education and consumer sectors and 2 years experience with Tata Strategic Management Group.

Indicative List of Finance Courses*

Advanced Corporate Finance

Fixed Income Securities

Options & Futures

International Finance

Corporate Control, Mergers & Acquisitions

Financial Engineering

Financial Statement Analysis

Cases in Corporate Finance Strategy

Investing in Private Equity

Strategic Performance Management

Advanced Portfolio Management

Advanced Transaction Analysis and Modeling

Asset Management

Capital Raising Strategies in Corporations

Corporate Governance

Property Finance and Investment

Financial valuation of Technology Business

Microfinance

Financial Institutions

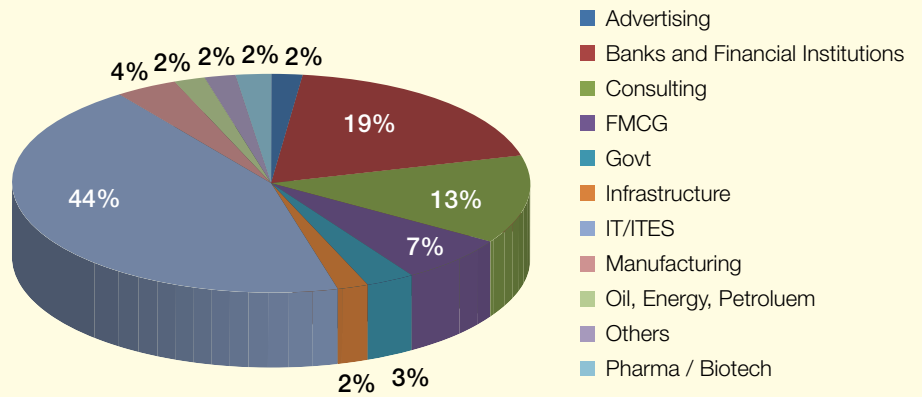
Indian Financial System

Business Valuation Using Financial Statements

Information Economics

Understanding Banks' Financial Statements

Member Distribution by Industry



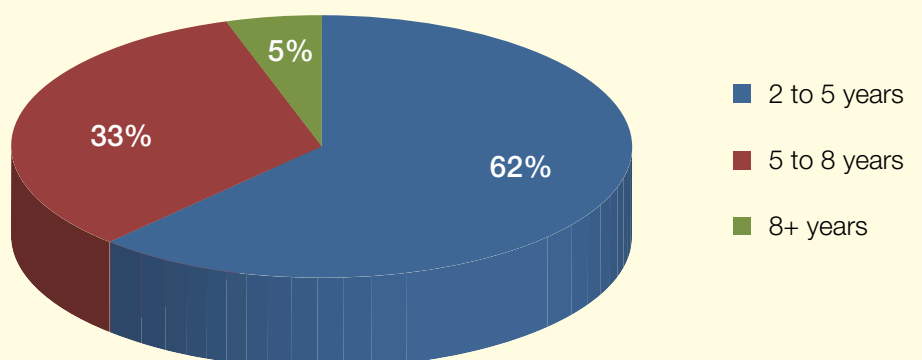
374 enrolled members

Average age – 27 years

Average Work Experience - 5 years

Members come from firms such as Deloitte, DSP Merrill Lynch, Ernst and Young, Fidelity Investments, Goldman Sachs, Grant Thornton, HDFC Bank Limited, HSBC, ICICI Bank Limited, JM Financial Services Private Limited, Kotak Mahindra Bank Ltd, KPMG, National Securities Depository Ltd, Pricewaterhouse Coopers, Standard Chartered Bank.

Member Distribution by experience



Select Alumni Profiles

Sangram Singh	Director (Sales), Credit Suisse
Shanu Bansal	Sales, Goldman Sachs
Rahul Banerjee	Director, Credit Suisse Fixed Income Division
Nikhil Gahrotra	Associate Director, 3i
Piyush Shah	Associate Vice President (Private Banking), Deutsche Bank
Kaushal Shah	Vice President (Investment Banking), Kotak
Nilima Prasad	Vice President (Institutional Equity), JM Financial
Abhiram Eleswarapu	Vice President, BNP Paribas
Mehul Bhatt	Vice President, Credit Suisse Asset Management
Satish Deshpande	Principal, New Vernon Private Equity

Indicative List of Past Recruiters*

ABN Amro Bank NV	JP Morgan
Ambit Corporate Finance Pte Ltd	Kotak Mahindra Capital Company Limited
Barclays Bank Plc	KPMG Corporate Finance
Citigroup Inc	Macquarie Group
Credit Suisse	Morgan Stanley
Deutsche Bank	Rabo India Finance Pvt. Ltd
DSP Merrill Lynch	PricewaterhouseCoopers
Enam Securities Pvt. Ltd	Prudential ICICI Asset Management
Ernst & Young Pvt Ltd.	Standard Chartered Bank
Gaja Capital Partners	SUN Group
Goldman Sachs International	VentureEast
HDFC Asset Management	TVS Capital
HSBC Securities and Capital Markets (India) Ltd	UTI Venture Funds
IDFC Ltd.	Yes Bank
ICICI Venture	
ICICI Securities Limited	

* This is not an exhaustive list

Club Contact details

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Associate Schools



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<http://www.isb.edu/pgp/Placements.Shtml>