

CONTACT INFORMATION

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Indian School of Business

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www.isb.edu/faculty/TarunJain/index.htm**EDUCATION**

Ph.D. Economics, University of Virginia, 2009

– Title: “Institutions and Incentives in Developing Countries”

– Advisors: Leora Friedberg, Sanjay Jain, John Pepper

M.A. Economics, University of Virginia, 2005

B.A. Mathematics and Economics, Franklin & Marshall College, 1999

ACADEMIC EMPLOYMENT

Assistant Professor of Economics and Public Policy, Indian School of Business, 2009–current

Instructor and Teaching Assistant, University of Virginia, 2003–2008

PROFESSIONAL EMPLOYMENT

Associate, Charles River Associates Inc., Washington DC, 2001–03

Analyst, Oliver Wyman, Boston MA, 2000–01

Associate Consultant, Braun Consulting, Boston MA, 1999–00

WORKING PAPERS

1. “Where there is a will: Fertility behavior and sex bias in large families,” 2011, R&R at *Journal of Development Economics*
 - Press coverage in *Financial Express* “Landless Daughters”, March 8, 2009.
2. “Common tongue: The impact of language on economic performance,” 2011, *Under review*
3. “Incentive to discriminate? An experimental investigation of teacher incentives in India,” with Tulika Narayan, 2011
4. “Degrees of migration: Trust and participation in the cycle rickshaw rental market,” with Ashima Sood, 2009
5. “Formal versus informal peers: Evidence from the random assignment of business school peers,” with Mudit Kapoor, 2011

OTHER PUBLICATIONS

1. Book review of S. Thorat and K. Newman (eds.) “Blocked by Caste: Economic Discrimination in Modern India”, for *Economic and Political Weekly*, Feb 27, 2010, 45(9), 35–37.
2. “The dams balance sheet” (with Ashima Sood), India Together, December 31, 2005.
Available at www.indiatogether.org/2005/dec/eco-damsnpv.htm
3. “Don’t ask, don’t tell”, India Together, August 04, 2005.
Available at www.indiatogether.org/2005/aug/soc-dontask.htm

4. "Do reservations work?", India Together, April 15, 2005.
Available at www.indiatogether.org/2005/apr/soc-rsvstudy.htm

INVITED PRESENTATIONS

Fordham University, 2011
Deloitte Research, 2011
BITS Pilani - Hyderabad, 2011
Indian School of Business (Summer Research Camp, 2010, 2011; CAF Winter Research Camp, 2010)
University of New South Wales, 2009
Georgetown Public Policy Institute, 2009
Indian School of Business, 2009
University of Notre Dame, 2009
Wesleyan University, 2009
Indian Institute of Management Ahmedabad, 2008
Indira Gandhi Institute of Development Research, 2008
Indian Statistical Institute Delhi, 2008
University of Virginia, 2008

CONFERENCE PRESENTATIONS

Annual Conference on Development Economics, Jadavpur University, 2011
Annual Conference on Growth and Development, ISI Delhi, 2010, 2011
North East Universities Development Economics Conference, 2009, 2011
Econometric Society Meetings (World Congress 2010; European Meetings 2011)
Delhi School of Economics Winter School, 2010
Workshop on Experimental Social Sciences, Mumbai University, 2009
IBM-ISB Operations Research and Data Analytics Workshop, Hyderabad, 2009
Conference on Experiments in Organizations, Erasmus University, Rotterdam, 2009
International Economic Science Association Meetings, Washington DC, 2009
Pacific Conference for Development Economics, San Francisco, 2009
Graduate Student Conference on Experiments in Interactive Decision Making, Princeton, 2008
Second Riccardo Faini Doctoral Conference on Development Economics, Milan, 2008

TEACHING EXPERIENCE

ISB-UNICEF Programme on Evaluation for Development, 2011
Managerial Economics, Indian School of Business, 2010, 2011
Information Economics, Indian School of Business, 2010, 2011
Intermediate Microeconomics, University of Virginia, 2008
Principles of Microeconomics, University of Virginia, 2007, 2008

ADVISING

Member of Ph.D. committee, Dhritisree Sarkar, Indira Gandhi Institute for Development Research

SERVICE

Institutional Review Board, Indian School of Business, 2010 - current

Assurance of Learning Committee, Indian School of Business, 2010 - current

Finance and Economics Area seminar organizer, Indian School of Business, 2010 - current

Board of Studies, Centre for Integrated Studies, University of Hyderabad, 2010 - current

Session Chair, 1st International Conference on Services in Emerging Markets, 2010

Referee for *Eastern Economic Journal*, *Economic and Political Weekly*, *Information Systems Research*

Discussant at NEUDC 2009, CAF Summer Research Conference 2011

AWARDS AND FELLOWSHIPS

Faculty research grant (with Subha Mani and Pushkar Maitra), Fordham University, 2011

Econometric Society World Congress travel grant, 2010

Research grant, Department of Economics, University of Virginia, 2008

Fellowship, Bankard Fund for Political Economy, University of Virginia, 2007–2008

DuPont fellowship, Department of Economics, University of Virginia, 2004–2005

Graduate fellowship, Department of Economics, University of Virginia, 2003–2006

Hackman summer research grant, Franklin & Marshall College, 1996

International academic merit scholarship, Franklin & Marshall College, 1995–1999

National talent search scholarship, Government of India, 1993–1995