

TARUN JAIN

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Education

Ph.D. Economics, University of Virginia, 2009
– Title: “Institutions and Incentives in Developing Countries”
– Advisors: Leora Friedberg, Sanjay Jain, John Pepper
M.A. Economics, University of Virginia, 2005
B.A. Mathematics and Economics, Franklin & Marshall College, 1999

Academic Employment

Assistant Professor, Economics and Public Policy Area, Indian School of Business, 2009–current
Instructor and Teaching Assistant, University of Virginia, 2003–2008

Professional Employment

Associate, Charles River Associates Inc., Washington DC, 2001–03
Analyst, Oliver Wyman, Boston MA, 2000–01
Associate Consultant, Braun Consulting, Boston MA, 1999–00

Research Fields

Development economics, Labor economics, Human capital in developing countries

Research Papers

1. “Where there is a will: Fertility behavior and sex bias in large families,” 2010
– Press coverage in *Financial Express* “Landless Daughters”, March 8, 2009.
2. “Incentive to discriminate? An experimental investigation of teacher incentives in India,” with Tulika Narayan, 2010
3. “Degrees of migration: Trust and participation in the cycle rickshaw rental market,” with Ashima Sood, 2009

Other Publications

1. Book review of S. Thorat and K. Newman (eds.) “Blocked by Caste: Economic Discrimination in Modern India”, for *Economic and Political Weekly*, Feb 27, 2010, 45(9), 35–37.
2. “The dams balance sheet” (with Ashima Sood), India Together, December 31, 2005.
Available at <http://indiatogether.org/2005/dec/eco-damsnpv.htm>
3. “Don’t ask, don’t tell”, India Together, August 04, 2005.
Available at <http://www.indiatogether.org/2005/aug/soc-dontask.htm>
4. “Do reservations work?”, India Together, April 15, 2005.
Available at <http://www.indiatogether.org/2005/apr/soc-rsvstudy.htm>

Invited Presentations

University of New South Wales, 2009
Georgetown Public Policy Institute, 2009
Indian School of Business, 2009
University of Notre Dame, 2009
Wesleyan University, 2009
Indian Institute of Management Ahmedabad, 2008
Indira Gandhi Institute of Development Research, 2008
Indian Statistical Institute Delhi, 2008
University of Virginia, 2008

Conference Presentations

Econometric Society World Congress, Shanghai, 2010
Finance Summer Research Camp, ISB, Hyderabad, 2010
Workshop on Experimental Social Sciences, Mumbai University, 2009
IBM-ISB Operations Research and Data Analytics Workshop, Hyderabad, 2009
North East Universities Development Economics Conference, Boston, 2009
Conference on Experiments in Organizations, Erasmus University, Rotterdam, 2009
International Economic Science Association Meetings, Washington DC, 2009
Pacific Conference for Development Economics, San Francisco, 2009
Graduate Student Conference on Experiments in Interactive Decision Making, Princeton, 2008
Second Riccardo Faini Doctoral Conference on Development Economics, Milan, 2008

Teaching Experience

Managerial Economics, Indian School of Business, 2010
Information Economics, Indian School of Business, 2010
Intermediate Microeconomics, University of Virginia, 2008
Principles of Microeconomics, University of Virginia, 2007, 2008

Advising Experience

Member of Ph.D. committee, Dhritisree Sarkar, Indira Gandhi Institute for Development Research

Service

Institutional Review Board, Indian School of Business, 2010 - current
Assurance of Learning Committee, Indian School of Business, 2010 - current
Finance and Economics Area seminar organizer, Indian School of Business, 2010 - current
Board of Studies, Centre for Integrated Studies, University of Hyderabad, 2010 - current
Referee for *Eastern Economic Journal*, *Economic and Political Weekly*

Awards and Fellowships

Research grant, Department of Economics, University of Virginia, 2008

Fellowship, Bankard Fund for Political Economy, University of Virginia, 2007–2008

DuPont fellowship, Department of Economics, University of Virginia, 2004–2005

Graduate fellowship, Department of Economics, University of Virginia, 2003–2006

Hackman summer research grant, Franklin & Marshall College, 1996

International academic merit scholarship, Franklin & Marshall College, 1995–1999

National talent search scholarship, Government of India, 1993–1995