

TARUN JAIN

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Education

Ph.D. Economics, University of Virginia, 2009

- Title: “Institutions and Incentives in Developing Countries”
- Dissertation Committee: Leora Friedberg (Chair), Sanjay Jain, John Pepper

M.A. Economics, University of Virginia, 2005

B.A. Mathematics and Economics, Franklin & Marshall College, 1999

Academic Employment

Assistant Professor, Economics and Public Policy Area, Indian School of Business, 2009–current.

Instructor and Teaching Assistant, University of Virginia, 2003–2008.

Professional Employment

Associate, Charles River Associates Inc., Washington DC, 2001–03

Analyst, Oliver Wyman, Boston MA, 2000–01

Associate Consultant, Braun Consulting, Boston MA, 1999–00

Fields of Interest

Development economics, Labor economics, Public economics, Experimental economics

Research Papers

1. **Where there is a will: Fertility behavior and sex bias in large families**, October 2009, *Under revision*
 - Press coverage in *Financial Express* “Landless Daughters”, March 8, 2009.
2. **Incentive to discriminate? An experimental investigation of teacher incentives in India**, with Tulika Narayan, November 2009, *Under review at Review of Economics and Statistics*
3. **Degrees of migration: Trust and participation in the cycle rickshaw rental market**, with Ashima Sood, July 2009
4. **Linguistic cohesion and long-term economic performance: Evidence from the Indian States Reorganization Act, 1956**, August 2009

Popular Writing on Economics

1. “The dams balance sheet” (with Ashima Sood), India Together, December 31, 2005.
Available at <http://indiatogether.org/2005/dec/eco-damsnpv.htm>
2. “Don’t ask, don’t tell”, India Together, August 04, 2005.
Available at <http://www.indiatogether.org/2005/aug/soc-dontask.htm>
3. “Do reservations work?”, India Together, April 15, 2005.
Available at <http://www.indiatogether.org/2005/apr/soc-rsvstudy.htm>

Invited Presentations

University of New South Wales, 2009
Georgetown Public Policy Institute, 2009
Indian School of Business, 2009
University of Notre Dame, 2009
Wesleyan University, 2009
Indian Institute of Management Ahmedabad, 2008
Indira Gandhi Institute of Development Research, 2008
Indian Statistical Institute Delhi, 2008
University of Virginia, 2008

Conference Presentations

Workshop on Experimental Social Sciences, Mumbai University, 2009
IBM-ISB Operations Research and Data Analytics Workshop, Hyderabad, 2009
North East Universities Development Economics Conference, Boston, 2009
Conference on Experiments in Organizations, Erasmus University, Rotterdam, 2009
International Economic Science Association Meetings, Washington DC, 2009
Pacific Conference for Development Economics, San Francisco, 2009
Graduate Student Conference on Experiments in Interactive Decision Making, Princeton, 2008
Second Riccardo Faini Doctoral Conference on Development Economics, Milan, 2008

Teaching Experience

Information Economics, Indian School of Business, 2009–10
Intermediate Microeconomics, University of Virginia, 2008
Principles of Microeconomics, University of Virginia, 2007, 2008

Awards and Fellowships

Huskey travel fellowship, Graduate School of Arts & Sciences, University of Virginia, 2008
Research grant, Department of Economics, University of Virginia, 2008
Fellowship, Bankard Fund for Political Economy, University of Virginia, 2007–2008
DuPont fellowship, Department of Economics, University of Virginia, 2004–2005
Graduate fellowship, Department of Economics, University of Virginia, 2003–2006
Hackman summer research grant, Franklin & Marshall College, 1996
International academic merit scholarship, Franklin & Marshall College, 1995–1999
National talent search scholarship, Government of India, 1993–1995

Referee Service

Eastern Economic Journal

Membership of professional organizations

American Economic Association

Economic Science Association

Econometric Society