

**SHILPA AGGARWAL**  
[http://www.isb.edu/faculty/shilpa\\_aggarwal/](http://www.isb.edu/faculty/shilpa_aggarwal/)

**CONTACT INFORMATION** 8105, Academic Center 8 +91-40-2318-7266  
Indian School of Business shilpa\_aggarwal@isb.edu  
Hyderabad – 500 032

**ACADEMIC APPOINTMENT** Indian School of Business  
Assistant Professor of Economics and Public Policy, 2014 – present

**EDUCATION** University of California, Santa Cruz  
PhD in Economics, 2009 – 2014  
Delhi School of Economics, University of Delhi  
MA in Economics, 2001 – 2003  
Shri Ram College of Commerce, University of Delhi  
BA in Economics, 1998 – 2001

**WORKING PAPERS** “Do Rural Roads Create Pathways out of Poverty? Evidence from India”.  
February 2017 Revise and Resubmit, *Journal of Development Economics*

“Grain Today, Gain Tomorrow: An Arbitrage Experiment with Savings Clubs in Kenya”, with Eilin Francis and Jonathan Robinson. July 2017 Revise and Resubmit, *Journal of Development Economics*

“Designing Government Policies to Expand Financial Inclusion: Evidence from Around the World”, with Leora Klapper. September 2013

**PUBLICATIONS** “Financing Businesses in Africa: The Role of Microfinance”, with Leora Klapper and Dorothe Singer, Chapter 9 in *Microfinance in Developing and Developed Countries: Issues, Policies and Performance Evaluation*, Jean-Pierre Gueyie, Ronny Manos and Jacob Yaron, eds., Published by Palgrave Macmillan 2013

**WORKS IN PROGRESS** “Barriers to Inclusion in the Formal Healthcare Sector: A Supply-side Investigation”

“Daily Income, Labor Supply and Multiple Accounts: A Mobile Money Field Experiment with Micro-Entrepreneurs in Malawi”, with Pia Basurto, Valentina Brailovskaya, and Jonathan Robinson

“Market Linkages, Trade Costs, and Technology Adoption in Rural Tanzania”, with Brian Giera, Patrick Olobo, Jonathan Robinson, and Alan Spearot

“Time Preferences and Health Management: Identifying Optimal Incentive Schemes”, with Rebecca Dizon-Ross and Ariel Zucker

<b>PRESENTATIONS</b>	2017	IIM Bangalore, Ashoka University
	2015	SERI Conference (Indian School of Business)
	2014	Georgia State University, Indian School of Business, Mathematica Policy Research, PacDev (UCLA), University of Adelaide, UNC Chapel Hill, University of Waterloo - St. Paul's College, Vanderbilt University
	2013	NEUDC (Harvard), Stanford University (Development Hour), UC Berkeley (Development Lunch), UC Santa Cruz (multiple), University of San Francisco
<b>GRANT FUNDING</b>	2017	NSF, with Brian Giera, Patrick Olobo, Jonathan Robinson, and Alan Spearot (\$300,109)
	2016	IPA Financial Inclusion Program, with Pia Basurto, Valentina Brailovskaya, and Jonathan Robinson (\$345,000)
	2015	– J-PAL Urban Services Initiative, with Rebecca Dizon-Ross and Ariel Zucker (\$68,000)
		– IGC, with Brian Giera, Patrick Olobo, Jonathan Robinson, and Alan Spearot (£152,181)
		– IPA Fund on Entrepreneurship and SME Development, with Brian Giera, Patrick Olobo, Jonathan Robinson, and Alan Spearot (\$25,000)
– CEGA-ATAI, with Eilin Francis and Jonathan Robinson (\$50,000)		
2014	BRAC-CEGA Learning Collaborative, with Brian Giera, Patrick Olobo, and Jonathan Robinson (\$50,000)	
<b>RESEARCH EXPERIENCE</b>	2011, 2012	Short-term Consultant, The World Bank (Development Research Group)
	2010, 2011	Research Assistant for Rob Fairlie and Jonathan Robinson
<b>REFEREEING</b>		<i>Journal of Development Economics, Journal of Development Studies, World Development</i>
<b>AWARDS AND HONORS</b>	2013	Best Poster Prize, NEUDC 2013
	2012 – 2013	Eileen Brooks Memorial Award for best paper in international trade, UC Santa Cruz
	2010 – 2014	Merit-based Tuition Fellowship, UC Santa Cruz
	2009 – 2010	Chancellor's Fellowship, UC Santa Cruz