

## Contact

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## Top Skills

Engineering  
Supply Chain  
Dealer Management

## Languages

English (Full Professional)  
Hindi (Full Professional)  
Japanese (Limited Working)

# Rajesh Mittal

Senior Vice President Purchasing and Product Cost Program- Group Trucks Asia and Joint Ventures at Volvo Group  
Bengaluru, Karnataka, India

## Summary

Volvo group has appointed me as SVP Purchasing and Product Cost Program, in business Area Group Trucks Asia and Joint Ventures, effective 1st August 2016. Group Trucks Asia and JVs business area represents 65% of world's medium duty and Heavy duty Trucks market, by volume. I have full responsibility in driving the product cost program cross functionally, which is a key strategic activity for the new business area.

Prior to this, I completed two year assignment in China; as Senior Vice President-Manufacturing and Quality, at Dongfeng commercial Vehicles. This assignment included responsibilities, as Head of manufacturing for 14 plants of Dongfeng commercial vehicles- which had a capacity of 200K trucks per annum and employed 22000 people. I was also Head of quality management for DFCV. In addition, I was appointed in the boards of four of the subsidiaries of Dongfeng commercial vehicles: Chairman for Forging and Transmission company, Directors for Dana Axle company; and advisory board member for Dongfeng Bus company! I led many new projects too: the significant one was, Volvo designed 14 speed gear box project!

Earlier, I was Head of manufacturing for Eicher Trucks, Buses and Engine for all three plants of VE commercial Vehicles Limited at Pithampur.

In addition, I was head of business for a very important engine project of Volvo group and Eicher Motors JV. This was to put up a Medium duty engine platform green field plant at Pithampur, with Euro 6 technology. Euro 6 version long block is exported back to Volvo group worldwide. Plant successfully started production from July 2013.

I started my career with Hindustan Motors in 1985. For seven years, I worked in their Greenfield project dealing with engines

and transmissions. After that, in 1992, I joined the Eicher group and has served as head of manufacturing at Eicher Engineering Components, Thane before re-locating to Eicher's commercial vehicles business – Eicher Trucks and Buses in the year 1992.

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## Experience

### Volvo Group

Senior Vice President Purchasing and Product Cost Program- Volvo Group Trucks Asia & Joint Ventures

August 2016 - Present (3 years 11 months)

Bengaluru, India

After successful completion of three months assignment as SVP- special projects at Group Trucks Operations; Volvo group has appointed me as SVP Purchasing and Product Cost Program, in business Area Group Trucks Asia and Joint Ventures, effective 1st August 2016. Group Trucks Asia and JVs business area represents 65% of world's medium duty and Heavy duty Trucks market, by volume. I have full responsibility in driving the product cost program cross functionally, which is a key strategic activity for the new business area. The GTA and JVs head-quarter is in Singapore and I am based at Volvo group Bangalore head-quarter in Bagmane tech park.

### Volvo Group Trucks Operations

Senior Vice President - Special Projects

May 2016 - July 2016 (3 months)

Indore, Madhya Pradesh, India

I worked on a special assignment, at Group Trucks Operation, reporting to Executive Vice President - GTO. I was based at my home location in Indore, and worked for head quarters of Group Trucks Operations in Sweden.

### Dongfeng Commercial Vehicles Co., Ltd

Senior Vice President - Manufacturing and Quality

March 2014 - April 2016 (2 years 2 months)

Shiyan, Hubei, China

I was appointed by Volvo Group Trucks Operations at Dong Feng Commercial Vehicles(DFCV) as Senior Vice President, Manufacturing and Quality. In this new role I was part of DFCV executive management team and based at Shiyan, China. Earlier, I joined Volvo group Trucks Sales and Marketing and JVs Asia Pacific, China and started working from 18th March 2014 at DFCV as nominated head of manufacturing in Shiyan. DFCV is formally established from

1st January 2015 and it is largest Medium and Heavy duty truck manufacturer of China with capacity of 2,00,000 Vehicles. It has 13 plants and over 22000 people in manufacturing setup. I was also appointed as Head of Quality for DFCV to drive quality initiative at company level. DFCV has Subsidiaries within joint venture and I was appointed in the boards of four subsidiaries. In Gear plant and Forging plant as Chairman of Board and in DANA Axle plant and bus plant as member of board.

### Eicher Trucks and Buses

5 years 9 months

Sr.Vice President and Head Operations Trucks, Buses and Engines  
January 2012 - March 2014 (2 years 3 months)

Pithampur, India

Head of complete Operations at Eicher Trucks, Buses and Engine plant. The role consist of complete order to delivery functions like manufacturing operations, Quality, Projects, Procurement and logistics, after market parts distribution etc. In addition continue with existing role of head business for VE power train for medium duty engine platform of Volvo group at Pithampur.

Senior Vice President and Head Medium Duty Engine platform Project  
April 2010 - March 2014 (4 years)

Pithampur, Indore, Madhya Pradesh, India

Volvo group put up a green field medium duty engine platform project at Pithampur near Indore at VE commercial vehicles Ltd (A joint venture between M/s AB Volvo and M/s Eicher Motors Ltd).

Euro 6 version of this long block is exported to Volvo group world wide and Euro 3/4 engine version is used worldwide by Volvo group as well as by VECVL in India. I worked as business head in this role and delivered this project successfully in July 2013.

### Vice President-Industry, Eicher Trucks and Buses

July 2008 - March 2010 (1 year 9 months)

Pithampur, Indore, Madhya Pradesh, India

Head of Eicher trucks and Buses Industry. Responsible for functions like Production, Manufacturing engineering, Supply Chain, Purchase, Quality, Industrial relation, Administration and Factory Manager etc.

### Eicher Motors - India

Director\_supply Chain

June 2001 - June 2008 (7 years 1 month)

Pithampur, Indore, Madhya Pradesh, India

Head of Materials and Manufacturing (2005 to 2008)

General Manager Materials (2004 to 2005)

General Manager Production and IR (2002 to 2004)

Deputy General Manager Production (2001 to 2002)

**Eicher**

Deputy General Manager - Manufacturing

1992 - 2001 (9 years)

Thane, Maharashtra, India

Head of manufacturing, Production, and Industrial relations at Eicher engineering components

**HINDUSTAN MOTORS LTD**

Assistant Manager

1985 - 1992 (7 years)

Kolkata, West Bengal, India and then Pithampur, M.P., India

Section head of maintenance and Projects at Isuzu engine and transmission manufacturing plant

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## Education

Leeds University Business School

Certificate course, Global leadership · (1999 - 1999)

Institute of Cost Accountants of India

AICWA, Cost and works accountancy · (1990 - 1993)

Shri Govindram Seksaria Institute of Technology & Science, 23, Park Road, Indore

Bachelor of engineering, Mechanical Engineering · (1980 - 1985)

Vaishnav Higher Secondary School, Raj Mohalla, Indore

Higher Secondary, Physics, Chemistry, Maths · (1974 - 1980)