MESSAGE FROM THE DEPUTY DEAN

Dear Recruiter,

At the Indian School of Business (ISB) we are driven by the vision of creating an impact on business and society by grooming our students to be responsible leaders of tomorrow.

Today, ISB grads have made a mark for themselves in whatever area they chose to pursue their careers - private, public and the non-profit sectors. Our 7500+ alumni are working in leading companies in over 100 countries across the world with several of them in CXO level roles. They have proved their ability to innovate, lead teams across countries and cultures, work in a dynamic business scenario and are contributing to the success of their respective organisations. I am proud to share that their performance has been greatly appreciated.

Last year, many of you were on the campus in strength, making a record number of offers to the students graduating from the School. The Class of 2016 created a record of sorts, receiving the highest number of job offers, including from the government sector. Several of them were accepted in leadership roles in India and abroad. Our women students continue to perform extremely well in the industry of their choice and in leadership roles. Thank you for your interest in hiring our students year after year.

On our part, we continue to offer management education that is comparable to the best business schools globally. Our resident faculty and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders like you through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future.

Look forward to an engaging association as always.

Best regards,

Professor Dishan Kamdar
Deputy Dean, Academic Programmes & Professor of Organisational Behaviour, Indian School of Business
Companies hiring ISB students for their prestigious leadership programmes has become a norm over the last few years and the trend continues this year too. As in the previous year, companies across sectors and geographies continued to bring their prestigious Leadership Programmes to ISB. These roles are aimed at building the leadership pipeline for the participating companies. Leadership programmes constituted around 6% of the total number of offers made this year, and came from companies such as Aditya Birla Group, Axis Bank, Bharti Airtel, HCL, HUL and Philips among others.

Women students at ISB, who comprise 30% of the class, fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered key roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others.

Axis Bank’s ‘Women Leadership Programme’ returns to ISB: With an initiative that it exclusively introduced at ISB, Axis bank continued to hire women students in significant numbers from ISB for the third year running.
CONSULTING AND E-COMMERCE ARE LEADING RECRUITERS

Consulting sector was the largest recruiter, contributing 215 offers from 21 companies including A T Kearney, Accenture, Boston Consulting Group, Deloitte, Ernst & Young, Global eProcure, KPMG, McKinsey & Company, Parthenon, PwC, Siemens Management Consulting, and ZS Associates among others.

The E-Commerce sector made the second largest number of offers on campus. 180 offers were made by 18 companies such as Amazon, Bluestone Jewellery, BookMyShow, Flipkart, Myntra, Cleartrip, MakeMy Trip and Quikr among others.
### Function-wise offers

<table>
<thead>
<tr>
<th>Role</th>
<th>2015 (%)</th>
<th>2016 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analytics</td>
<td>4</td>
<td>3</td>
</tr>
<tr>
<td>Business Research</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Consulting</td>
<td>20</td>
<td>20</td>
</tr>
<tr>
<td>Finance</td>
<td>4</td>
<td>8</td>
</tr>
<tr>
<td>General Management / Strategic Planning</td>
<td>16</td>
<td>17</td>
</tr>
<tr>
<td>Operations</td>
<td>8</td>
<td>12</td>
</tr>
<tr>
<td>Others</td>
<td>24</td>
<td>5</td>
</tr>
<tr>
<td>Product Development</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Product Management</td>
<td>9</td>
<td>10</td>
</tr>
<tr>
<td>Project Management</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>11</td>
<td>18</td>
</tr>
<tr>
<td>Technology</td>
<td>2</td>
<td>2</td>
</tr>
</tbody>
</table>

### Industry-wise offers

<table>
<thead>
<tr>
<th>Industry</th>
<th>2015 (%)</th>
<th>2016 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adv/ Media/ Comm/ PR/ Entertainment</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Banks/ Financial Institutions/ Financial Services</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>Consulting</td>
<td>28</td>
<td>19</td>
</tr>
<tr>
<td>E-Commerce</td>
<td>15</td>
<td>16</td>
</tr>
<tr>
<td>Engineering</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>FMCG/ Retail/ Consumer Durables</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Govt/ PSUs/ NGOs/ Forces/ Services</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Infrastructure/ Construction/ Real Estate</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>-</td>
<td>5</td>
</tr>
<tr>
<td>IT/ITES</td>
<td>9</td>
<td>12</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Oil/ Energy/ Petroleum/ Minerals</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>Others</td>
<td>6</td>
<td>3</td>
</tr>
<tr>
<td>Pharma/ Biotech/ Healthcare/ Hospitals</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>Technology</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td>Telecom</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Transportation/ Logistics/ Operations</td>
<td>3</td>
<td>2</td>
</tr>
</tbody>
</table>
CONSISTENT ENGAGEMENT WITH HEALTHCARE & PHARMA AND BFSI

This sector made its presence felt and contributed 8% of offers, which were made by leading players including Apollo, Biocon, Dr. Reddy’s Laboratories, Indegene, Johnson & Johnson, Laurus Labs, MaxHealthcare Ltd., Narayana Health, Novartis Pharma AG among others. ISB is perhaps the only B-School where this sector continues to recruit year-on-year in significant numbers, owing to the presence of several healthcare and pharma professionals in the student body.

The BFSI sector represented by various firms including Ambit, Axis Bank, Citibank, Franklin Templeton, Goldman Sachs, HDFC Bank, IndusInd Bank, Matrix Partners and Yes Bank also showed continued interest with nearly 8% of the total offers coming from this sector.

LEADING FUNCTIONAL CHOICES

Consulting and General Management/ Strategic Planning were the two most preferred functional areas for ISB graduates attracting 20% and 17% of students respectively. Recruiting companies for General Management/ Strategic Planning roles included Accenture, ABG, Bayer, HUL, Flipkart, Essar, Godrej, Hero Motocorp, Infosys, Lodha, Max Healthcare, Tata Steel, Trident and Uber among others.

A total of 805 students participated in the placements process this year, out of the 812 students in the Class of 2016. 07 students opted out of the process to start their own ventures, return to their companies or family businesses. ISB follows the ‘Rolling Placements’ concept - a lateral hiring process spread over several months, giving both the recruiters and the students, time to find their best fit. During this period, the School also supports and encourages students in their independent search efforts to find their preferred careers.

Through these various options, the School aims to provide students with more offers as well as a variety of roles to find their best match.
### INDUSTRY-WISE OFFERS

<table>
<thead>
<tr>
<th>CAS Industry</th>
<th>Mid 80% average CTC</th>
<th>80% CTC Range in Lakhs</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2015</td>
<td>2016</td>
</tr>
<tr>
<td>Adv/ Media/ Comm/ PR/ Entertainment</td>
<td>17,42,857</td>
<td>19,49,671</td>
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<tr>
<td>Banks/ Financial Institutions/ Financial Services</td>
<td>19,36,595</td>
<td>18,40,397</td>
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<tr>
<td>Consulting</td>
<td>19,81,181</td>
<td>21,32,314</td>
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<tr>
<td>E-Commerce</td>
<td>19,28,323</td>
<td>23,50,075</td>
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<td>Engineering</td>
<td>20,38,000</td>
<td>23,39,926</td>
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<tr>
<td>FMCG/ Retail/ Consumer Durables</td>
<td>18,79,613</td>
<td>20,55,495</td>
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<tr>
<td>Infrastructure/ Construction/ Real Estate</td>
<td>19,58,615</td>
<td>19,21,714</td>
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<tr>
<td>IT Consulting</td>
<td>-</td>
<td>21,87,991</td>
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<tr>
<td>IT/ ITES</td>
<td>17,96,733</td>
<td>22,04,855</td>
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<tr>
<td>Manufacturing</td>
<td>15,83,877</td>
<td>29,55,194</td>
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<tr>
<td>Oil/ Energy/ Petroleum/ Minerals</td>
<td>16,00,008</td>
<td>19,76,117</td>
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<tr>
<td>Others</td>
<td>20,90,133</td>
<td>20,46,125</td>
</tr>
<tr>
<td>Pharma/ Biotech/ Healthcare/ Hospitals</td>
<td>19,51,318</td>
<td>19,59,378</td>
</tr>
<tr>
<td>Technology</td>
<td>23,46,646</td>
<td>21,77,969</td>
</tr>
<tr>
<td>Telecom</td>
<td>-</td>
<td>21,94,444</td>
</tr>
<tr>
<td>Transportation/ Logistics/ Operations</td>
<td>-</td>
<td>22,12,368</td>
</tr>
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</table>

### FUNCTION-WISE OFFERS

<table>
<thead>
<tr>
<th>CAS Function</th>
<th>Mid 80% average CTC</th>
<th>80% CTC Range in Lakhs</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2015</td>
<td>2016</td>
</tr>
<tr>
<td>Analytics</td>
<td>20,25,000</td>
<td>20,16,046</td>
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<tr>
<td>Business Research</td>
<td>-</td>
<td>21,35,714</td>
</tr>
<tr>
<td>Consulting</td>
<td>20,00,000</td>
<td>21,98,813</td>
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<tr>
<td>Finance</td>
<td>17,30,000</td>
<td>20,00,689</td>
</tr>
<tr>
<td>General Management/ Strategic Planning</td>
<td>18,50,000</td>
<td>21,22,795</td>
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<tr>
<td>Operations</td>
<td>18,05,200</td>
<td>24,46,204</td>
</tr>
<tr>
<td>Others</td>
<td>18,00,000</td>
<td>18,49,303</td>
</tr>
<tr>
<td>Product Development</td>
<td>-</td>
<td>27,74,845</td>
</tr>
<tr>
<td>Product Management</td>
<td>20,00,000</td>
<td>22,32,153</td>
</tr>
<tr>
<td>Project Management</td>
<td>18,50,000</td>
<td>22,78,964</td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>18,00,000</td>
<td>21,53,067</td>
</tr>
<tr>
<td>Technology</td>
<td>24,10,250</td>
<td>22,89,606</td>
</tr>
</tbody>
</table>
LIST OF RECRUITERS

A.T. Kearney
AB Inbev
Accenture Services Pvt. Ltd.
Ace Creative Learning Pvt. Ltd.
Adani Enterprises Ltd.
Aditya Birla Group Leadership Programs
Amazon Development Center India Pvt. Ltd.
Ambit Capital
Anand Automotive Pvt. Ltd.
ANI Technologies Pvt. Ltd. (OLA)
Apollo health & Lifestyle Ltd.
Apple Distribution International
Arcesium India Pvt. Ltd. (A DE Shaw company)
Arvind Fashion Brands Ltd.
Arvind Infrastructure Ltd.
Atos Convergence Technologies Pvt. Ltd.
Automatic Data Processing (ADP)
Axis Bank Ltd.
Axis Risk Consulting Services Pvt. Ltd.
Bandhan Bank Ltd.
Bayer Group in India
Bharti Airtel Ltd.
Bloomberg Ltd.
BlueStone Jewellery and LifeStyle Pvt. Ltd.
BonVita Technologies Pvt. Ltd.
BookMyShow
Breakthrough Management Group International
Brigade Enterprises Ltd.
Cardekho.com (Glimarsoft)
CESC Limited
Citibank NA
Cleartip Pvt. Ltd.
Cognizant Technology Solutions
Cummins India
Daimler India Commercial Vehicles Pvt. Ltd.
Dalberg Global Development Advisors
Danaher Corporation
Deloitte USI India
Directi
Dr. Reddy’s Laboratories Ltd.
Endurance International Group of companies
Ericsson India Ltd.
Ermst & Young LLP
Ethos Ltd.
EXL Service
EY Global Delivery Network
Facebook
Fidelity Investments
Finxera India Pvt. Ltd.
Flextronics Technologies Pvt. Ltd. (flex)
Flipkart Internet Pvt. Ltd.
Fluentgrid Ltd.
Forum Projects Pvt. Ltd.
Freshdesk Technologies Pvt. Ltd.
Freudenberg
Fullerton India Ltd.
Future Group
Genpact
GEP Worldwide
Godrej Industries and Associated Companies
Google India
HCL Technologies Ltd.
Hero MotoCorp Ltd.
Highradius Technologies
Hili India Pvt. Ltd.
Hinduja Group Ltd.
Hindustan Unilever Ltd.
I3 Consulting Pvt. Ltd.
IBM India Pvt. Ltd.
ICICI BANK
ICICI Prudential Asset Management Co. Ltd.
Indegene Inc.
InMobi Technology Services Pvt. Ltd.
J P Morgan Chase & Co.
Jindal Stainless Ltd.
Jivox Software India Pvt. Ltd.
JK Group
Johnson & Johnson Pvt. Ltd.
Kalpataru Group of Companies
Keva
KPMG
KUL Kurnar Builders
L&T Infotech
Laurus Labs Pvt. Ltd.
Liquidiub
Lodha Group
LogiNext Solutions
Mahindra & Mahindra Ltd.
MahindraComviva
MakeMyTrip
MAQ Software
Markets and Markets
Matrix Partners India
MAX Health Care
McKinsey & Company Inc.
Michael Page
Microsoft India (R & D) Pvt. Ltd.
Model N India Software Pvt. Ltd.
Mphasis
Mu Sigma Inc.
Mylan Laboratories
MySmartPrice Web Tech Pvt. Ltd.
Mytrah Group
Narayana Hrudayala Ltd.
NCC Ltd.
nearbuy
Nestle
Next Education India Pvt. Ltd.
NextGen Project Management Systems Pvt. Ltd.
Nomura
Novartis Group
Oberoi Realty Ltd.
One97 Communications Ltd. (Paytm.com)
Optimal Strategix Group
OYO Rooms
Parthenon
Philips India Ltd.
Planning Department, A.P. Government
Portea Medical
Positive Moves Consulting
Practo
Premier Logic
Prop Tiger
Propstack
Protiviti Member Firm Kuwait WLL.
PwC
PwC DIAC (Diamond Management Consulting)
Ramco Systems Ltd.
Reliance Group
SAP Labs India Pvt. Ltd.
Schneider Electric
Securifi embedded Systems India Pvt. Ltd.
Shapoorji Pallonji & Company Pvt. Ltd.
Shell Business Operations
Siemens AG- Finance Excellence Program
Siemens Graduate Program
Snapdeal.com (Jasper Infotech Pvt. Ltd.)
Star India
Steelwedge Software, Inc
Sterlife Technologies Ltd.
Sutherland Global Services
Syngenta Services Pvt. Ltd.
Syntel Pvt. Ltd.
Tata Communications
Tata Steel Ltd.
Tech Mahindra
The Boston Consulting Group
T-Hub Foundation
Times Internet Ltd.
Tolaram Group
Tricor Energy Inc.
Trident Group
Turtle Limited
Tvs Motor Company Ltd.
UAE Exchange Centre
UBER INDIA
Uniliver Supply Chain Company, Switzerland
UnitedHealth Group
VBHC Value Home Pvt. Ltd.
Vector Consulting Group
Viacom 18
Virtusa Consulting Services Pvt. Ltd.
Voook Technologies
WhizDM Innovations Pvt. Ltd.
Wipro Ltd.
WNS Global Services Pvt. Ltd.
Yes Bank Ltd.
Yodlee
Zensar Technologies Ltd.
Zimply
ZS Associates

*The above list is not exhaustive and is only aimed at giving an indication of the range of companies that recruit at ISB campus.
The one year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across many functions. The Class of 2017 comprises a pool of students from varied backgrounds such as Consulting, Finance, Marketing, Technology, Medicine and Defence among others. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of ‘one school - two campuses’, ISB’s admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities.

There is also an exchange programme between both the campuses to promote interaction between the students. The placement portal is common and recruiters have access to the combined pool of talent.

<table>
<thead>
<tr>
<th>CLASS SIZE</th>
<th>WOMEN</th>
<th>GMAT MID 80% RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>905</td>
<td>31%</td>
<td>MEAN - 704; MEDIAN - 710</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>8 YEARS AND ABOVE EXPERIENCE</th>
<th>5 YEARS TO 8 YEARS EXPERIENCE</th>
<th>3 YEARS TO 5 YEARS EXPERIENCE</th>
<th>UP TO 3 YEARS EXPERIENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>72</td>
<td>252</td>
<td>400</td>
<td>181</td>
</tr>
</tbody>
</table>
CLASS OF 2017 - INDUSTRY WISE

Figures in Percentages

- 18% Consulting
- 16% IT/ITES
- 13% Manufacturing
- 10% Oil/Energy/Petroleum/Minerals
- 09% Banks/Financial Institutions
- 08% Pharma/Biotech/Healthcare/Hospitals
- 07% Marketing
- 06% Others
- 05% FMCG/Retail/Consumer Durables
- 03% Govt/PSUs/NGOs/Forces/Services
- 02% Telecom
- 02% Infrastructure/Construction/Real Estate
- 02% High Technology Electronics/Mfg/Service
- 02% Education/Teaching & Training
- 01% Engineering
- 01% Consulting
- 01% FMCG/Retail/Consumer Durables
- 00% Govt/PSUs/NGOs/Forces/Services
- 00% Telecom
- 00% Infrastructure/Construction/Real Estate
- 00% High Technology Electronics/Mfg/Service
- 00% Education/Teaching & Training
- 00% Engineering
- 00% Consulting
CLASS OF 2017 - FUNCTION WISE

Figures in Percentages

- Analytics: 06
- Consulting: 16
- Engineering: 07
- Finance: 08
- General Mgmt / Strategic Planning: 11
- Operations: 11
- Others: 06
- Product Development: 08
- Project Management: 07
- Research & Development: 03
- Sales & Marketing: 17
The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities.

BUSINESS TECHNOLOGY CLUB
The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members’ experience to create and share knowledge.

Past Recruiters: Amazon | Apple | BonVita Technologies | Cleartrip | Cognizant | Danaher Corporation | Facebook | Flipkart | Google | Hopscotch | MakeMyTrip | Microsoft | Paytm | Snapdeal | Tata Communications | Tech Mahindra | Virtusa

CONSULTING CLUB
The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.


PROFESSIONAL CLUBS
<table>
<thead>
<tr>
<th>MEMBERS</th>
<th>YEARS OF AVERAGE EXPERIENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>362</td>
<td>4.94</td>
</tr>
<tr>
<td>563</td>
<td>4.5</td>
</tr>
</tbody>
</table>
**ENERGY CLUB**
The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.

**Past Recruiters:** Cairn India | CESC | Kalpataru | Mytrah | Schneider Electric | Shell | Tata Power Solar | Tricon Energy Inc

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**ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB**
The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalising the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

**Past Recruiters:** Ace Creative Learning | BlueStone Jewellery & Lifestyle | BookMyShow | Gaadi.com | iCreate Software | Kirusa | Nowfloats | Ventureast

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**FINANCE CLUB**
The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.

**Past Recruiters:** Ambit Capital | Arcesium India | Axis Bank | Bandhan Bank | Citibank NA | Fidelity Investments | Fullerton India Ltd | ICICI Prudential Asset Management Co. Ltd | J P Morgan | Matrix Partners | Nomura | Propstack | Protiviti | Siemens | Yes Bank Ltd

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**HEALTHCARE CLUB**
The Healthcare industry (pharmaceuticals, hospitals & ancillary businesses) is growing at a rapid pace and presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

**Past Recruiters:** Apollo health & Lifestyle Ltd | Biocon | Cipla | Dr. Reddy's | Indegene Inc | Johnson & Johnson Pvt Ltd | Laurus Labs Pvt. Ltd. | MAX Health Care | Mylan Laboratories | Narayana Hrudalayala Ltd | Novartis Healthcare | Portea Medical | Practo | Roche Products | UnitedHealth Group

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**MEMBERS**

**YEARS OF AVERAGE EXPERIENCE**

- **ENERGY CLUB:** 58 members | 5.16 years
- **ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB:** 355 members | 4.96 years
- **FINANCE CLUB:** 245 members | 4.85 years
- **HEALTHCARE CLUB:** 71 members | 4.78 years
MANUFACTURING AND OPERATIONS CLUB

The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, and consulting in the manufacturing sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.

Past Recruiters: Anand Automotive | Apple | Cummins India | Daimler India | Freudenberg | Hero MotoCorp Ltd | Hinduja Group Ltd | Hilti | Jindal Stainless Ltd | JK Group | Laurus Labs | Mahindra & Mahindra Ltd | MahindraComviva | Tata Steel Ltd | Tolaram Group | Trident Group | TVS Motor Company Ltd

MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.

Past Recruiters: Future Group | Godrej Industries | Hindustan Unilever | Markets and Markets | Nestle | OYO Rooms | RPG Group | Tolaram Group | Turtle | Walmart

NET IMPACT CHAPTER

ISB Net Impact chapter was started in 2003 to help future leaders use the power of business to make a difference to society. The club conducts excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.

Past Recruiters: Acumen Fund | Global Fund Intellecap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

PUBLIC POLICY CLUB

The club established in 2014 creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs.

MEMBERS

YEARS OF AVERAGE EXPERIENCE

NET IMPACT CHAPTER

743 MEMBERS

4.80 YEARS OF AVERAGE EXPERIENCE

PUBLIC POLICY CLUB

106 MEMBERS

4.75 YEARS OF AVERAGE EXPERIENCE
**RETAIL & ECOMMERCE CLUB**

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.

**Past Recruiters:** Ab inbev | Amazon | Arvind Fashions | Blue Stone Jewellery | Bookmyshow | Cleartrip | Ethos Limited | Flipkart | Future Group | Nestle | RPG Group | Snapdeal | Turtle Limited

- **223 MEMBERS**
- **5.29 YEARS OF AVERAGE EXPERIENCE**

**SENIOR EXECUTIVES CLUB**

The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at the Indian School of Business (ISB). The Senior Executives Club at ISB represents the epitome of this experience and diversity. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. The members of the club come with backgrounds in finance, IT, retail and the armed forces, amongst many other verticals and have held diverse leadership roles in their previous organisations. We believe that this group of individuals is a prime example of “Leaders Ready to Excel.” By combining their in-depth industry know how with the rigorous training at ISB, these dynamic professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

**Past Recruiters:** Accenture | Adani | Bharti Airtel | BonVita Technologies | Cognizant | Danaher Corporation | EYGDN | Genpact | Godrej | Indegene | Jivox Software | Kalpataru | Microsoft | Mount Meru | Planning Dept of AP Govt.

- **72 MEMBERS**
- **10.0 YEARS OF AVERAGE EXPERIENCE**

**SREI REAL ESTATE AND INFRASTRUCTURE CLUB**

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.

**Past Recruiters:** Adani | Arvind Infrastructure Ltd | Brigade Enterprises Ltd | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorji Pallonji & Company Pvt Ltd | VBHC Value home Pvt Ltd

- **75 MEMBERS**
- **4.80 YEARS OF AVERAGE EXPERIENCE**
WOMEN IN BUSINESS (WIB)

Women in Business is a student run professional club on campus that was established in 2010 with the simple aim of empowering the women student community and equipping them to better accomplish personal and professional goals. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong nexus with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women

**Past Recruiters:** Accenture | Aditya Birla Group | Amazon | Ambit Capital | Axis Bank | Cognizant | Deloitte | Ericsson | Flipkart | Future Group | Genpact | KPMG | McKinsey | Microsoft | Novartis Healthcare | OYO Rooms | Paytm | Schneider Electric

**Members:** 488

**Years of Average Experience:** 4.70
ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, like the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB’s research output has also been recognised as the highest amongst all B-Schools in India in the last decade.

ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world-class academic and residential facilities that help create a perfect balance between the rigours of intense learning and an enriching campus life.