


## PARTICIPANT PROFILES – 2015-16

PARTICIPANT	BRIEF BIOGRAPHY
 <b>Amaresh Mishra</b>	<p><b>Educational Qualification:</b> BE (Civil) From Birla Institute Of Technology, MESRA, Executive Masters in International Business (PGDIB,) From IIFT, New Delhi, Post Graduate Diploma in Public Financing Management From SOAS, University Of London ( DE)</p> <p><b>Current Employment:</b> Since January, 2015 as Chief General Manager(Technical) at NHAI HQ., New Delhi</p> <p><b>Current Responsibilities :</b> Looking after procurement, implementation and maintenance of National Highways projects under various NHDP Phases, entrusted to NHAI ,pertaining to the state of Odisha, Madhya Pradesh ,Chhattisgarh</p> <p><b>Previous Assignments:</b> Since 2004 exclusively with NHAI for NH projects based on Item rate, BOT, EPC, Hybrid Annuity. Equipped with approx. 29 years of extensive experience mostly related to DPR review, procurement and planning &amp; construction, implementation of infrastructure projects including externally aided i.e. World Bank and ADB funded E-W Corridor, as well as Gov. funded projects, mainly roads and NRBs (non-residential buildings, community development, LA activity ,R&amp;R activity, STPs modification of washers), haul roads, transportation roads, other NH connectivity roads, i.e. Railway sidings including land acquisition etc. across various sectors inter-alia highway infrastructure and energy sector i.e. (Coal) infrastructure etc. right from concept stage to construction completion and subsequent stage .</p>



Izu Singh

**Current Affiliation:** Director at Kabir Infra

**Work Experience:** 7 Years

**ALP Topic:** Feedback Mechanism for Tollways Performance Index Evaluation



**Current Employment & Responsibilities-** Founder & C.E.O at Greenify Technologies ([www.greenify.com](http://www.greenify.com)) October 2015 to Present

Education - My education in Electronics, Green Technologies & Green Rating Systems, clubbed with a rich experience of sustainable steel buildings for eight years, has inspired us to go beyond just buildings & expand our domain to a host of Environment Friendly Technologies like creating Zero-Net-Energy-Buildings (ZNEB), Bio-digestible Toilets, Solar Power Solutions, Solar Heating Solutions, Green Walls and Geo-thermal Air Conditioning to start with. My Responsibilities is to manage the overall organization & take the Brand-Greenify to the next level by constantly scaling it up in India, and eventually take it global.

**Previous Assignments-** Founder & Owner at ABRe-Alternative Building Resources ([www.abrebuildings.com](http://www.abrebuildings.com)) June 2007 to September 2015

After taking a 3-year intensive experience in Pre-engineered Steel Buildings/Structures construction projects, my dream came true when I launched my first brand. This is my passion. We have set up a really strong client base for Pre-Engineered Steel Buildings projects under the brand "ABRe" in a short span of time, which led us to enter the domain of construction of architectural Steel Buildings for all applications like residential, hospitality, institutional, commercial, etc. We also started constructing 'Sustainable' or 'Environment Friendly' Steel buildings.



**Anil Dixit**

**CURRENT EMPLOYMENT : REGIONAL OFFICER AT NHAI**

**CURRENT RESPONSIBILITIES: Project Preparation** - Examine and approve the Feasibility study, PPR, DPR, Finalisation of PPPAC Proposals / technical Schedules / RFQ / RFP in case of BOT Projects and bidding documents in case of EPC Projects

**Pre-construction Activities** - Examine estimates for shifting of utilities, Compensatory afforestation / NPV for tree cutting, Railway charges for ROB / RUBs.

**Land acquisition** - Propose the staffing of LA Cells / Competent Authorities / Arbitrators, Forwarding of 3a, 3A & 3D notifications, Estimates for establishment charges of LA Cells, compensation and R&R to HQ for further action.

**Construction Stage** - Review / Examine the pending 'conditions precedent' prescribed in the Concession Agreement, safety reports, approve the proposals for release of grant, Inspect the site at the time of Completion certificate, examine the status of completion of punch list items, Examine the proposals on change in law, cases of default of Concessionaire, force majeure, termination and breach of Agreement.

**SPV Projects** – As MD of SPV, exercise the powers delegated to MD by SPV Board. Follow the provisions in the Company Act and take special attention in finalisation of annual accounts and taxation matters in SPVs.



**General Issues** – Preparation of Budget for each financial year, Propose the projects, works to be taken up in the region, Review the observations of internal auditor, statutory auditor, vigilance, safety auditor and take follow up actions. Replies to Parliament Questions and information under RTI Matters, Salary, establishment and office expenditure, Empanelment of advertising agencies / legal firms, develop a record keeping system

**PREVIOUS ASSIGNMENTS:**

**AS A**

**PROJECT DIRECTOR OF NHAI** : Monitoring of 4/6-lane & Expressways construction, Liaisoning with utility departments, Acquiring of land with respective District Collectors, Issue of Commencement Order, Monitoring of works, Forwarding of proposals of variations / change of scope, Attending Dispute Resolution & Arbitrator meetings, Clearance from Railways, Execution of works, Payment of semi-annuities (BOT), O&M Execution of works, Payment of OMT support, Asset Management

<p>Anil Dixit</p>  <p>Kamal Prajapati</p>	<p><b>Current Employment:</b> AGM Contracts at Soma Sioux Varanasi Aurangabad Toll way Pvt Ltd</p> <p><b>Current Responsibilities:</b> Analysis and Mitigation of project related risks: Handling of Concession Agreement, Financial Agreement, EPC Contract, Consultancy Contract, O&amp; amp; M Contract, Commercial Contracts with Vendors/ Sub-Contractors, Statutory Compliance etc.</p> <p>Dealing with Arbitration &amp; Court Cases, EOT, Damage/ Claims with co-ordination of Techno- legal Consultants, Arbitration Consultants, HO</p> <p>Dealing with Contractual Correspondence with NHAI/Independent Engineer/ EPC Contractor/ Lenders and other stake holders</p> <p>Part of Strategic Planning Group, shaping business strategy, setting direction of Project and dealing with Business Associates</p> <p>Assisting GM and Head Contracts, Legal, Planning at HO in reporting to Board of Directors, Establishing Reporting System/ Process for Progress Review, preparation of Reports/ Presentations</p> <p>Previous Assignments: Completed Four National Highways ranging from Rs. 50 Cr to 2700 Cr with lengths from 35 km to 162 km, both four laning and six laning..</p>
 <p>Keshav Krishna</p>	<p><b>Current Employment:</b> Associate Consultant at KPMG</p> <p><b>Current Responsibilities:</b> Currently working on time and cost optimization strategies for a super critical thermal power project in India.</p> <p>Involved in Bid/Proposal for infrastructure projects varying across sectors.</p> <p>Working on visualization based analytics and independent project review for a section of rail corridor in India.</p> <p><b>Previous Assignments :</b> JMC Projects, Kalpataru Group: Responsible to develop business plan for projects in real estate sector, explore upcoming business opportunities in Smart City Program and worked on bid process of various construction projects involving large capital investments such as Statue of Unity.</p> <p><b>ALP Project:</b> Transit Oriented Development – for existing &amp; future urban development</p>

 <p>Rajesh Palleti</p>	<p><b>Current Employment :</b> Managing Partner at Lakshmi Constructions</p> <p><b>Current Responsibilities:</b> Leading the Engineering and Execution division along with the responsibilities of day-to-day management of the business affairs. Monitoring the work, determining the accountability and administration while maintaining the highest possible professional standards and level of profitability to ensure the viability of the firm.</p> <p><b>Previous Assignments:</b> Involved in “Project Parivartan” by BITS Pilani, Pilani campus which is the largest single infrastructural modernization plan in the history of India. Worked with renewed educational institutes like IIT Madras in the research related to Traffic and Transportation Engineering.</p> <p><b>ALP Project:</b> Feedback Mechanism for Tollways Performance Index Evaluation</p>
 <p>Ravi Pandey</p>	<p><b>Current Employer:</b> Fluor Daniel India Pvt. Ltd.</p> <p><b>Current Responsibility:</b> Project Control Associate</p> <p><b>Previous Assignment:</b> Project Planning &amp; Control Manager – L&amp;T Hydrocarbon Pvt. Ltd. (2005-2015)</p> <p><b>ALP Project:</b> Policy Framework for Extractive Industry – Case of Indian Oil &amp; Gas Industry</p>



## SHAKEB RAO

Shakeb is a seasoned professional with 9 years of diversified experience in Operations, Transition and Sourcing and have managed clients like Fidelity Investment, Microsoft, IBM and Qantas.

Shakeb is among the few individuals who represented JLL India business as part of International Leadership Program (ILD )and worked with JLL Australia in 2012-13.

**Highlights of Expertise:** Infra-Structure and Real Estate Management, Project Management, Vendor Management and Development, Transition Management Team Leadership and Training Process and Continuous Improvements

**Professional Experience: Project Manager: JLL** (11/2013 to Present )

**Qantas Airways Ltd, Australia (11 /2012 to 10/2013)**

**IBM India Pvt Ltd (01/2009 – 10/2012 )- Assistant Manager – Strategic Sourcing** ( 6/2010 to 10/2012)

**Microsoft ( R & D )Campus, Hyderabad - Assistant Manager- ( RE & F ) / ( 11/2007 – 12/2008 )**

**Education and Credentials:** Leadership In Infrastructure and Real Estate Management “LIM” at ISB, Hyderabad 2016-17.  
BSc. Hotel and Hospitality Administration ( Institute of Hotel management . IHM Bangalore, PUSA) 2004-2007

XII Sydenham College Of Commerce and Economics ,Mumbai 2002  
Certified Competent Communicator , Toastmaster International, USA  
Certified Competent Leader, Toastmaster International, USA  
Among Top 7 Speakers for District 41 ( India ) Toastmaster International 2012 .

Twice **Division A** Champion ( 2010 -2011 )for Humorous Speech Contest , Toastmaster International.

Selected for Firms Prestigious Global Leadership Program to Australia 2012.

JLL Young achievers Award 2014.





Saurabh Agrawal

**Current Affiliation:** Partner at Bharat Developers  
**Work Experience:** 1 Year  
**ALP Topic:** Feedback Mechanism for Tollways Performance Index Evaluation



Ravi Vupalla

**Current Employment:** Manager at NTPC Ltd.

**Current Responsibilities:** Responsibilities involves Execution of Critical package pertains to 2X800 MW Super thermal Power Project, handling critical issues in execution and delivering leadership in meeting the project target ahead of schedule. Taking Strategic decision in planning of resources through contingency arrangements and facilitating various fronts for early completion.

Leading active role in Charity Programme through Sri Ramakrishna charitable society ( [www.srcs.org.in](http://www.srcs.org.in) NIT Alumni initiative working for financial and education assistance to needy students, providing financial support to orphanage and old age people.)

**Previous Assignments:** To lead a team in power plant operation for smooth running of plant and taking decisions for optimization of power generation cost. Maximization of output with due diligence of Environmental practices. Executed contracts worth of 290 Crores pertains to 2x500 MW Thermal power project offsite packages.

**ALP Project:** Benchmarking Andhra Pradesh proposed Capital with 05 International Capital Cities



**Siddhartha Ray**

**Current Employment:** Deputy General Manager – Architecture, at Lodha Group.

**Current Responsibilities:** Develop & review master layout and architecture design for township development. Plan design delivery, documentation, delivery of decisions in consultation with all stake holders. Coordinate with all partners to ensure quality & timely flow of information & deliverables

**Previous Assignments:**

Profile: Design Project Architect with broad work experience of 15 years covering aspects of design development, coordination with clients & consultants and internal team management.

**Projects include:** Urban planning, Mixed use, Residential Architecture: As Project Architect, steered the design team for the 125 acre Casa Bella township project. Actively involved in the concept and design development of the 600 acre Palava City mixed use project. Architectural design of residential housing, commercial office spaces, retail spaces, recreational facilities. Interior design of restaurants, lounges, guest suites & rooms and individual residences.

**ALP Project:** Transit Oriented Development





**Lt. Commander Md. Usman**  
(Retd.)

**Current Employment:** AVP-Project Head (National) at B S Ltd for last 3 years.

**Current Responsibilities:** Head of Power SBU with responsibility for handling Business Development, Profitability, Team Building and Resources Management, Construction, Commissioning, O&M and Inventory control management for multiple project of more than 2000 crores value, with a Team size of 450 professionals.

**Previous Assignments:** GM-Projects (PAN INDIA) in Aster Pvt. Ltd for 8 Years handling construction, commissioning, O&M and Inventory control management TELECOM and POWER PROJECTS of value more than 2400 crores with a Team size of 600 . Engineering Officer on SHIPS and General Manager on Dockyard during tenure in INDIAN NAVY for 7 Years handling SHIPPING INDUSTRY ASSIGNMENT AND PROJECTS.

**ALP Project:** Benchmarking AP proposed Capital (Amaravati) with the world class capitals.



**MANOJ MAMGAINE**

**Current Employment:** GM at PUNJ LLOYD LTD.

**Current Responsibilities:** Project Director at Asian Highway - 48

**Previous Assignments:** Project Director at Punj Lloyd Ltd. For North East NHA Projects

**ALP Project:** A Study on Distressed PPP Projects in Highway Sector and Way Ahead






**D. Soma Sundar**

**Current Employment:** Deputy Manager at Think Energy  
**Current Responsibilities:** Strategic Management & Project Finance, Risk Analysis & Equity Sourcing, Investment Analysis Including Due Diligence for investors of Renewable Assets for 240 MW, (104 MW + 130 MW – in Telangana), and other wind power assets under planning. Asset Management & Construction Management for 104 MW solar Project which is under construction. Debt syndication of Rs. 460 Crores with L&T Finance, IFC, SBI, PFC, IREDA, PFS etc. Founder And President at NGO (INDUSLIGE: [www.indusligue.webs.com](http://www.indusligue.webs.com))  
**Previous Assignments:** Assistant Manager, NSL Group (NSL Renewable Power & NSL Sugar).  
 Assistant Manager, KSK Energy Ventures Limited  
 Manager Supply Chain, Satya Telecom Private Limited.  
**ALP Project:** Benchmarking Andhra Pradesh proposed Capital with 05 International Capital Cities



**Manas Dhar**

**Current Employment:** Manager at ICT  
**Current Responsibilities:** Business Development – Interfacing and supporting business pursuits, client relationship management, specialized competency development and adapting company’s vision to the changing environment. Identify potential new clients and plan approaches and pitches.  
**Previous Assignments:** Intercontinental Consultants and Technocrats Pvt. Ltd. Accomplished fruition of four projects simultaneously by incorporating best practices  
 Broadened the scope of ITS Project by bringing in prudent research material  
 Expertise lies in client relationship, stakeholders & vendor interactions, building networks, competitor analysis and pulling, effective communication and strategic business growth.  
**ALP Project:** Stakeholders Analysis & Market Roll Out Strategy for Electric Vehicles in India  
 The project has taken in line with the Govt. process of rolling out the National Electric Mobility Mission Plan (NEMMP), which aims to get 6 million electric vehicles on the road by 2020.

 <p>Rajesh Lanka</p>	<p><b>Current Employment:</b> Ksheeraabd Constructions Pvt Ltd.</p> <p><b>Current Position:</b> Director and Head of Business Administration</p> <p><b>Current Responsibilities:</b> I manage and control operations and finance of all our ongoing projects. I lead the top management in the direction of company's growth and make sure that our company achieves its targets as per our mission and vision. I personally head the Department of finance, procurement and contract management. I am part of decision making team of our company and I play important role as decision supporter to my Chairman. First half of my day involves monitoring of existing projects and in the second half I look in to business development matters like bidding new projects. In nutshell, I make sure that my company is doing proper business and stays healthy in the market.</p> <p><b>ALP Project:</b> "Smart Highway"</p>
 <p>Rajan Vaish</p>	<p><b>Current Affiliation:</b> General Manager at Punj Lloyd</p>
 <p>Priya Singh</p>	<p><b>Current Affiliation:</b> Planning Manager at NCC</p> <p><b>Work Experience:</b> 12 Years</p> <p><b>ALP Topic:</b> Evolutions of Electric Vehicle in India-Issues Challenges and Wayforward</p>



**D. Srinivasulu Naidu**

**Current Employment** - Project Director in NHAI

**Qualifications-** B.E.(Civil), M.S (QMS) Pilani, BGL, F.I.E., ICADR

**Current Responsibilities:-** Monitoring with the Consultants, Concessionaires and Various State Govt. Departments for the ongoing / completed 4/6 lanning Highway projects since 2003.

**Previous Assignments:** Roads and Buildings Dept. in A.P from 1991 to 2003 and Hyderabad Urban Development Authority from 1986 to 1991

**ALP Project:** Smart Highways



**V Naga Satya Narendra**

**Bhartiya city Developers**, Bengaluru

- Actively involved in Business Development and getting work orders for individual houses & Villa Constructions
- Selection and price negotiations with the Vendors
- Deploying competent manpower and other resources required for project execution.
- Interaction with Customers for contractual matters
- Involving in design and executing interior decoration works such as false ceiling works, joinery works, Floor/Wall finishes
- Involved in Material Procurement for various projects
- Manage the construction of various prestigious residential projects in Bengaluru meeting all key performance indices.
- Responsible for maintaining delivery schedules and quality standards in all project activities and ensuring optimum utilization of materials with minimum wastage.
- Coordinate with contractors executing civil, electrical, plumbing and fire-fighting jobs and other small contracts to ensure smooth coordination and completion of projects on time.
- Ensure strict adherence to BEL quality standards including reinforcement and BBS checking.
- Monitor stocks of construction material at site and take action to replenish stocks to maintain project schedules.
- Coordinate with the contractor to resolve work related problems and ensure smooth progress with deployment of all necessary equipment and adequate manpower.
- Provide scheduled reports and inputs to support the project War Room activities.
- Enforce strict adherence to HSE standards to safeguard against any penalties due to non-compliance with safety standards.
- Adhere to all departmental SOPs and ensure completion and handing over of apartments to buyers within targeted TATs.
- Achieve targeted improvements in C-Sat scores related to quality and timeliness of project completion.
- Participate in Six Sigma case studies and implementation of recommendations in project execution.



**Vishal Gupta**

**Current Employment:** Chief General Manager(Technical) in National Highways Authority of India(NHAI)

**Current Responsibilities:**Presently I am handling National Highway projects of nearly 3200 Km length of worth around 20000 Cr in the state of Madhya Pradesh (MP) as Regional Officer of MP and ensure close co-ordination with various departments of State as well as Central Govt. for expeditious clearances of various obligations of Authority like land acquisition, forest/wild life clearances, utility shifting etc for projects under construction/to be awarded. I am handling these projects in MP through 10 project implementation units(PIUs) headed by project directors (DGM/GM) rank.

**Previous Assignments:**I have nearly 25 years of experience in infrastructure projects. I have worked in various positions in Bharat Heavy Electrical limited (BHEL) for nearly 11 years (1990-2001) handling civil works of thermal/gas power projects besides industrial projects. I joined National Highways Authority of India (NHAI) in 2001 and for nearly last 14 years (2001 to till date).

**ALP Project:** A Study on Distressed PPP Projects in Highway Sector and Way Ahead.



**Vipul Sharma**

**Current Employment:** Senior Manager Sales at Raffles Residency Pvt.Ltd., a Singapore based concern, into development and managing of multimillion dollar lifestyle homes.

**Current Responsibilities:**Market research: To evaluate the target market and decide on product typology, specifications, pricing, unique proposition, and sales strategy

New product launch: Encompassing PR, advertising, exclusive events in India and overseas, and channel partner engagement

Lead Sales function: Drive sales across multiple channels including direct sales, channel partner sales, co-branding initiatives and captive HNI accounts. Currently leading sales for \$60 million lifestyle project in Bangalore

Business intelligence: Tracking and analysis of competition including new launches, performance, processes, and practices

Previous Assignments: Manager Marketing and Sales at TATA Housing Development Co. Ltd.

**ALP Project:** Analyzing the reasons for slowdown in Indian real estate and making appropriate recommendations for the turnaround.





Vinay Agrawal

**Current Employment:** Manager & Head – Project Management Group, Railway Division, Kalpataru Power Transmission Ltd.

**Current Responsibilities:** Preparation of Zero Budget for various Projects under Railway Division. Setting out Annual, Quarter & Monthly Targets for each Project & Division. Preparing & Tracking Construction Program for various Projects. Daily Progress & Revenue Monitoring as per Zero Budget for all Projects & Railway Division.

**Previous Assignments:** Worked with Simplex Infrastructures Ltd. as Manager – Tendering & Project Coordination (International Projects) at Delhi Office from August 2009 Till November 2015

**Educational Qualifications:** Post Graduation: Currently Pursuing One Year Executive Program in Infrastructure Management from Indian School of Business (ISB) Hyderabad.

Post Graduate Diploma in Advance Construction Management from National Institute of Construction Management and Research (NICMAR), Pune, India, Completed in January 2007 with CPI - 7.1. Bachelor of Engineering (CIVIL) from Walchand College of Engineering, Sangli, Maharashtra, India. Affiliated to Shivaji University (Kolhapur), 2005 with 67.13 %..

**ALP Project:** Policy Framework for Extractive Industry – Comparative study and way forward for Indian Extractive Industry